

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 01

SHIP TO:

AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID: 1251883953
PHILLIPS GROUP OF MARYLAND
101 LAKEFRONT DR

HUNT VALLEY, MD 21030
(410)584-1000 EXT 2402

REFER QUESTIONS TO:

LEAH HINSON
(410)767-4632
LEAH.HINSON@DGS.STATE.MD.US

ITB: 001IT818846

EXPR DATE: 10/31/15
POST DATE: 11/09/12

DISCOUNT TERMS: . NET 30 DAY
CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

VENDOR CONTACT INFO

NICOLE RUSH

EMAIL:

(410) 584-2438

NRUSH@BUYPHILLIPS.COM

* S T A T E W I D E C O N T R A C T *
* ===== *
* *
* FOR *
* *
* DOCUMENT IMAGING EQUIPMENT *
* *

THREE YEAR PERIOD BEGINNING DATE OF AWARD THROUGH OCTOBER 31, 2015. CONTRACT IS FOR SALES AND TERM RENTAL OF IDENTIFIED DOCUMENT IMAGING EQUIPMENT. EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR PERIOD. THE STATE RESERVES THE OPTION TO RENEW FOR (3) THREE (1) ONE YEAR PERIODS AT THE SAME TERMS. AS REQUIRED BY ARTICLE 41, SECTION 18-201, ALL BIDDERS ARE TO ACCEPT ORDERS PLACED AGAINST THIS CONTRACT BY ANY STATE OF MARYLAND GOVERNMENTAL AGENCY INCLUDING THE UNIVERSITY OF MARYLAND SYSTEM; ANY COUNTY OR BALTIMORE CITY; ANY MUNICIPAL CORPORATION; ANY PUBLIC OR QUASI-PUBLIC AGENCY THAT RECEIVES STATE MONEY AND IS EXEMPT FROM TAXATION UNDER 501 (C) (3) OF THE IRS CODE. COPIES OF THE CONTRACT

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 02

TERMS (cont'd):

WILL BE MADE AVAILABLE, UPON REQUEST, TO ALL OF THE ABOVE ENTITIES BY THE SUCCESSFUL VENDOR.

QUOTED PRICES ARE NET 30 DAYS F.O.B. STATE USING AUTHORITIES.
ALL DISCOUNTS ARE DEDUCTED AND REFLECTED IN NET PRICES.

THIS CONTRACT DOES NOT OBLIGATE THE STATE OF MARYLAND TO PURCHASE ANY MINIMUM QUANTITY THROUGH THE CONTRACT PERIOD. ORDERS AS REQUIRED, WILL BE PLACED DIRECT TO SUPPLIER BY THE USING AUTHORITIES, INDICATING PROCESSING FEE

1.

CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS, ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACTS UNIT PRICES.

2.

THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE EMM DATABASE SPECIALIST, KATRINA ROBERTS AT KATRINA.ROBERTS@DGS.STATE.MD.US.

3.

FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENT MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER.

SECURITY PRACTICES FOR MULTIFUNCTION PRINTER/COPIER MACHINES IN ACCORDANCE WITH MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY'S (DOIT) INFORMATION SECURITY POLICY (VERSION 3, OCTOBER 2011) MARYLAND STATE POLICY REQUIRES THAT THE DISPOSAL OF MULTIFUNCTION PRINTERS/COPIERS BE HANDLED IN A MANNER SIMILAR TO THAT FOR DISPOSING OF DESKTOP OR LAPTOP COMPUTERS. THE VENDOR AGREES THAT UPON THE EXPIRATION OF THE EQUIPMENT LEASE AGREEMENT THAT THEY WILL EITHER DESTROY THE ELECTRONIC STORAGE MEDIA OR ENSURE THAT THE ELECTRONIC STORAGE MEDIA HAS BEEN SANITIZED ACCORDANCE WITH NIST SP800-88.

IN CASES OF PURCHASES THE VENDOR MAY CHARGE A REASONABLE

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 03

TERMS (cont'd):

FEE TO DESTROY OR SANITIZE THE STORAGE MEDIA.

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
0001	01621-DCSA01	EA	2,620.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS I

CATEGORY 1 MONOCHROME 10 TO 19 PPM KONICA MINOLTA - BIZHUB 25 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0002	01621-DCSA02	EA	5,872.1400
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 2 MONOCHROME 20 TO 29 PPM KONICA MINOLTA - BIZHUB 223 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 04

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING
WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0003	01621-DCSA03	EA	10,733.5600
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) KONICA MINOLTA - BIZHUB 363
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL
AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL,
WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE
TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING
WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0004	01621-DCSA03	EA	12,016.0800
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 4 (MONOCHROME 40 TO 49 PPM) - REGULAR FORM FACTOR KONICA
MINOLTA - BIZHUB 423. NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE
COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0005	01621-DCSA05	EA	21,465.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR KONICA
MINOLTA - BIZHUB 552. NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE
COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 05

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0006	01621-DCSA06	EA	32,694.6400
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 6 (MONOCHROME 60 TO 69 PPM) - REGULAR FORM FACTOR KONICA MINOLTA - BIZHUB 652. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0007	01621-DCNW01	EA	29,192.4000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 7 (MONOCHROME 70 TO 79 PPM) - REGULAR FORM FACTOR KONICA MINOLTA - BIZHUB 751. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0008	01621-DCNW02	EA	42,000.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR KONICA MINOLTA BIZHUB PRO 951. NETWORKED DIGITAL COPIERS MUST BE ABLE TO

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 06

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
---------------	----------------------	------------	------------------

OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0009	01621-DCNW03	EA	9,500.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 10A (COLOR/MONOCHROME 20 TO 29 PPM) - REGULAR FORM FACTOR KONICA MINOLTA - BIZHUB C224. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0010	01621-DCNW03	EA	3,638.9600
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 10B (COLOR/MONOCHROME 20 TO 29 PPM) - SMALL FORM FACTOR KONICA MINOLTA - BIZHUB C35. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0011	01621-DCNW04	EA	14,700.0000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS IV

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 07

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR
KONICA MINOLTA - BIZHUB C364. NETWORKED DIGITAL COPIERS MUST BE
ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY.
MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0012	01621-DCNW05	EA	22,513.7400
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 12 (COLOR/MONOCHROME 40 TO 49 PPM) - REGULAR FORM FACTOR
KONICA MINOLTA - BIZHUB C452. NETWORKED DIGITAL COPIERS MUST BE
ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY.
MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0013	01621-DCNW06	EA	32,828.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 60 TO 69 PPM) - REGULAR FORM FACTOR
KONICA MINOLTA - BIZHUB C654. NETWORKED DIGITAL COPIERS MUST BE
ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY.
MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 08

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0014	01621-DCNW06	EA	131,625.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 (COLOR/MONOCHROME PRODUCTION LEVEL) REGUALR FORM FACTOR
KONICA MINOLTA - BIZHUB PRESS C8000. NETWORKED DIGITAL COPIERS
MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN)
TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX
ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY
AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0015	01621-DCNW06	EA	75,649.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (MONOCHROME PRODUCTION LEVEL) - REGULAR FORM FACTOR
KONICA MINOLTA - BIZHUB PRO 1200. NETWORKED DIGITAL COPIERS MUST BE
ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY.
MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

END OF ITEM LIST

DELIVERY AND BILLING INSTRUCTIONS.

ALL EQUIPMENT DELIVERED MUST BE COMPLETELY NEW. EQUIPMENT OFFERED
THAT IS USED, REFURBISHED, FACTORY REBUILT OR NEWLY REMANUFACTURED
WILL NOT BE CONSIDERED.

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 09

TERMS (cont'd):

STANDARD FEATURES:

- 1) OFFERED EQUIPMENT WILL HAVE A MINIMUM COPY SPEED OF 13 LETTER-SIZE (8 1/2 X 11") COPIES PER MINUTE
- 2) OFFERED EQUIPMENT SHALL BE CAPABLE OF RELIABLY PRODUCING AT LEAST 3,000 COPIES PER MONTH
- 3) STATIONARY PLATEN OR MOVING PLATEN
- 4) OFFERED EQUIPMENT SHALL USE PLAIN RECYCLED BOND PAPER
- 5) COPY SIZE 5 1/2 X 8 1/2" TO 8 1/2 X 14"
- 6) MAXIMUM ORIGINAL PAPER SIZE 8 1/2 X 14"
- 7) OFFERED EQUIPMENT SHALL HAVE A MINIMUM TOTAL PAPER CAPACITY OF 500 SHEETS USING TWO IN LINE SELECTABLE PAPER TRAYS
- 8) OFFERED EQUIPMENT SHALL HAVE COPY COUNT METER
- 9) OFFERED EQUIPMENT SHALL HAVE COPY CONTRAST CONTROL
- 10) OFFERED EQUIPMENT SHALL HAVE COPY UNIT SELECTION OF 1-99
- 11) DESKTOP DESIGN SHALL BE FURNISHED WITH THE OFFERER'S STANDARD COMMERCIAL CABINET BASE INCLUDED
- 12) EQUIPMENT SHALL BE CAPABLE OF PRODUCING COPIES ON TRANSPARANCIES AND PRESSURE SENSITIVE LABELS
- 13) EQUIPMENT SHALL HAVE A SELF-DIAGNOSTICS SYSTEM WHICH INDICATES AS A MINIMUM, THE FOLLOWING CONDITIONS:
 - (A) NEEDS TONER
 - (B) NEEDS PAPER
 - (C) PAPER MISFEED OR JAM
- 14) MANUAL 2-SIDED COPYING (DUPLEXING).
- 15) APPROXIMATELY 50%-200%

PURPOSE AND INTENT

STATEWIDE TERM RENTAL CONTRACTS; INCLUDES MAINTENANCE AND OPERATING SUPPLIES, EXCEPT PAPER. THE CONTRACTS SERVE A DUAL PURPOSE BY PROVIDING A MEANS FOR USERS OF EQUIPMENT PLACED BY PREVIOUS CONTRACTS TO SELECT REPLACEMENT EQUIPMENT AND OFFERS FIRST TIME USING AGENCIES A MEANS TO SELECT EQUIPMENT DIRECTLY FROM CONTRACT. PLACEMENTS FROM THE CONTRACT(S) WILL BE FOR A THREE (3) YEAR TERM FROM DATE OF PLACEMENT.

ORDERING PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2015

THIS ORDERING PERIOD MAY BE RENEWED AT THE OPTION OF THE STATE FOR (3) THREE TIMES FOR SIMILAR ONE YEAR PERIODS OF NO MORE THAN TWELVE (12) MONTHS AT A TIME. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR CONTRACT TERM.

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 10

TERMS (cont'd):

CONTRACT RENEWAL

THE CONTRACTS MAY BE RENEWED FOR A CONTRACT PERIOD OF NO MORE THAN TWELVE (12) MONTHS AT A TIME, AT THE OPTION OF THE STATE OF MARYLAND, EXERCISED BY THE DEPARTMENT OF GENERAL SERVICES. CONTRACTS MAY BE RENEWED TWO TIMES FOR SIMILAR ONE YEAR PERIODS. END USERS MAY CONTINUE THEIR IN PLACE UNIT FOR A 4TH AND/OR 5TH YEAR IF THEY SO CHOOSE, AS LONG AS THE PRICING IS EQUAL TO OR LESS THAN THE CURRENT PRICE STRUCTURE. NOTICE TO CONTRACTOR OF THE STATE'S DESIRE TO RENEW SHALL BE GIVEN AT LEAST (60) DAYS PRIOR TO THE ANNUAL EXPIRATION DATE. NOTICE TO THE STATE OF CONTRACTOR'S INTENT NOT TO RENEW SHALL BE GIVEN IN WRITING AT LEAST 120 DAYS BEFORE THE EXPIRATION DATE. FOR PURPOSES OF CALCULATING THE NOTICE-GIVING REQUIREMENTS OF THIS SECTION, THE EXPIRATION DATE SHALL BE OCTOBER 31ST OF EACH YEAR. AT THE TIME OF EACH RENEWAL, THE CONTRACT PRICES THEN PREVAILING ARE SUBJECT TO AN INCREASE WHICH IS NOT TO EXCEED THE CURRENT RATE OF INFLATION, AS DETERMINED BY THE PRODUCER PRICE INDEX (PPI) COMMODITY CODE 11-93 OFFICE AND STORE MACHINES AND EQUIPMENT, PREVAILING AT THE TIME OF RENEWAL. NO OTHER PRICE INCREASES SHALL BE PERMITTED. ALL OTHER TERMS, CONDITIONS AND SPECIFICATIONS WILL REMAIN THE SAME.

DELIVERY:

DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS AFTER RECEIPT OF ORDER. DELIVERY IS TO BE NET F.O.B. DESTINATION ANY POINT IN THE STATE.

INVOICES:

SHALL BE SUBMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. THIS IS REQUIRED TO ENABLE PROMPT PAYMENT AND VERIFICATION TO THE CONTRACT. INVOICES SHALL ALSO INCLUDE VENDOR'S FEDERAL I.D. #, PURCHASE ORDER NUMBER, AND YOUR NINE (9) DIGIT ZIP CODE.

PLAIN PAPER DOCUMENT IMAGING EQUIPMENT CONTRACT
SPECIAL PROVISIONS APPLICABLE TO THIS CONTRACT

1. DAMAGE: THE RISK OF LOSS AND DAMAGE TO ALL ITEMS OF EQUIPMENT WILL REMAIN THE RESPONSIBILITY OF THE CONTRACTOR EXCEPT FOR

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 11

TERMS (cont'd):

DAMAGE RESULTING FROM ABUSE BY THE STATE.

2. INSTALLATION: EQUIPMENT PLACEMENTS ORDERED FROM THIS CONTRACT SHALL BE INSTALLED WITHIN 30 DAYS (ARO) AFTER RECEIPT OF ORDER.
3. SUBSTITUTION: THE CONTRACTOR MAY INSTALL EQUIPMENT OF BETTER QUALITY WITH CAPABILITIES IN EXCESS OF THAT QUOTED, PROVIDING THAT THE PRICE PER MONTH IS NOT MORE THAN THE PRICE FOR THE EQUIPMENT ORIGINALLY QUOTED AND PROVIDED THAT PRIOR NOTICE IS GIVEN TO THE STATE OF CONTRACTOR'S INTENTION TO SUBSTITUTE EQUIPMENT.
4. TERMINATION FOR CONVENIENCE. THE STATE MAY TERMINATE THE CONTRACT, IN WHOLE OR PART, FOR CONVENIENCE IF DGS DETERMINES THAT TERMINATION IS IN THE STATES BEST INTEREST. THE CONTRACT TERMINATION DATE SHALL BE A MINIMUM OF 60 DAYS FROM THE DATE THE NOTICE OF TERMINATION FOR CONVENIENCE IS ISSUED.
5. MAINTENANCE: CONTRACTOR MUST GUARANTEE ADEQUATE MAINTENANCE ON ALL MACHINES UNDER THIS AGREEMENT. ADEQUATE MAINTENANCE INCLUDES PERIODIC, PREVENTIVE SERVICE AND PROMPT REPAIR OF MALFUNCTIONING OR NON-FUNCTIONING EQUIPMENT. THE CONTRACTOR SHALL PROVIDE FULL MAINTENANCE DURING THE RENTAL PERIOD. THIS SHALL INCLUDE ALL PARTS, INCLUDING DRUMS OR MASTERS, OR LIKE TRANSFER MATERIALS AND SAFETY RETROFITS; LABOR, SERVICE AND PREVENTIVE MAINTENANCE. THE COST OF THE MAINTENANCE SHALL BE INCLUDED IN MONTHLY BASE CHARGE AND COST PER COPY AND ARE NOT SHOWN SEPARATELY. CONTRACTOR SHALL APPEAR AT THE EQUIPMENT LOCATION TO REPAIR SAME WITHIN 8 WORKING HOURS OF TELEPHONE CALL ADVISING OF EQUIPMENT FAILURE. NORMAL WORKING HOURS ARE DEFINED AS FROM 8:00 A.M. - 5:00 P.M., MONDAY - FRIDAY EXCLUDING ALL STATE LEGAL HOLIDAYS.
6. SUPPLIES: PROVISION OF OPERATING SUPPLIES IS ALSO INCLUDED IN THIS CONTRACT. SUPPLIES WILL BE FURNISHED BY THE MACHINE CONTRACTOR. CONTRACTOR SHALL DETERMINE REQUIRED SUPPLIES (EXCEPT PAPER AND STAPLES WHEN STAPLING IS NOT A BASIC MACHINE EQUIPMENT) FOR EACH INSTALLATION. SUPPLIES SHALL BE DELIVERED BY THE CONTRACTOR TO MEET AGENCY ACTIVITY REQUIREMENTS.
7. DEFECTIVE EQUIPMENT: IN THE EVENT THE EQUIPMENT INSTALLED PROVES TO BE DEFECTIVE TO THE EXTENT THAT AN UNREASONABLE NUMBER OF SERVICE CALLS ARE REQUIRED, AS DETERMINED BY THE PROCUREMENT OFFICER, AFTER CONSULTATION WITH THE CONTRACTOR, THE CONTRACTOR SHALL PROMPTLY REMOVE AND REPLACE THE DEFECTIVE EQUIPMENT WITHOUT ADDITIONAL COST TO THE STATE.
8. AGENCY'S MONTHLY VOLUME REQUIREMENTS: EQUIPMENT OFFERED SHALL

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 12

TERMS (cont'd):

PROVIDE FOR SUFFICIENT VOLUME RANGE TO MEET MONTHLY VOLUME REQUIREMENTS.

9. CONTRACTOR: THE CONTRACTOR MAY ELECT TO FURNISH ALL EQUIPMENT, SERVICE AND SUPPLIES FROM ONE POINT OR MAY SET UP A WORKING AGREEMENT WITH VARIOUS REPRESENTATIVE(S) TO SATISFY THE REQUIREMENTS OF THIS CONTRACT. REPRESENTATIVE(S) MUST BE CAPABLE OF FURNISHING EQUIPMENT SERVICE AND ORIGINAL EQUIPMENT MANUFACTURER SUPPLIES AS REQUIRED BY THIS CONTRACT. THE CONTRACTOR SHALL BE RESPONSIBLE THROUGHOUT THE CONTRACT PERIOD FOR THE PERFORMANCE OF ALL REPRESENTATIVE(S) AND SHALL SUBMIT A CURRENT LIST OF REPRESENTATIVE(S) WITH ADDRESSES, TELEPHONE NUMBERS AND NAMES OF PERSON(S). THE CONTRACTOR SHALL PROVIDE THE DEPARTMENT OF GENERAL SERVICES WITH AN UPDATED LIST OF REPRESENTATIVES AS CHANGES OCCUR. THE CONTRACTOR SHALL BE RESPONSIBLE FOR ALL INVOICING AND REPORTS.
10. REPORTS: THE CONTRACTOR(S) WILL BE REQUIRED TO PROVIDE QUARTERLY REPORTS FOR ALL MACHINE ACTIVITY TO THE STATE UNDER THIS CONTRACT THE REPORT IS A REQUIREMENT AND A FACTOR IN THE CONTRACT RENEWAL PROCESS. IT WILL BE THE VENDORS RESPONSIBILITY TO DEVELOP A COMPUTER PROGRAM TO PROVIDE THE REQUIRED INFORMATION. THE REPORT SHALL INCLUDE THE FOLLOWING INFORMATION FOR EACH MACHINE:
- 1-PURCHASE ORDER NUMBER
 - 2-USING AGENCY/POLITICAL SUBDIVISION ADDRESS
 - 3-BAND/REGION
 - 4-MONTHLY VOLUME
 - 5-MONTHLY VOLUME PERCENTAGE RELATIONSHIP TO MACHINES MONTHLY VOLUME RANGE
 - 6-MONTHLY INVOICE COST
 - 7-UPTIME PERCENTAGES
- REPORTS SHALL BE EMAILED TO THE STATE CONTRACT ADMINISTRATOR:
LEAH HINSON
DEPARTMENT OF GENERAL SERVICES
PROCUREMENT & LOGISTICSS
301 W. PRESTON STREET - M4
LEAH.HINSON@DGS.STATE.MD.US
- NO LATER THAN JANUARY 2, 2013, APRIL 1, 2013, JULY 1, 2013 AND NOVEMBER 1, 2013
AND EACH SUCCESSIVE QUARTER THEREAFTER FOR EACH CONTRACT RENEWAL CYCLE FAILURE TO PROVIDE THE REQUIRED REPORT INFORMATION IN THE ABOVE FORMAT SHALL BE CONSTRUED TO BE A BREACH OF THIS CONTRACT, AND DISQUALIFY THE INCUMBENT CONTRACTOR(S) FOR CONSIDERATION TO RENEW FOR THE REMAINING TERM(S) OF THE CONTRACT PERIOD.

11. MACHINE PERFORMANCE: THE EQUIPMENT SHALL BE REQUIRED TO

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 13

TERMS (cont'd):

OPERATE AT A 98% UPTIME. UPTIME= APPROX. 191 HOURS PER MONTH. CALCULATED AS FOLLOWS: THE TOTAL NUMBER OF UPTIME HOURS PER CALENDAR MONTH, BASED ON NINE (9) BUSINESS HOURS PER DAY. ALLOWABLE DOWNTIME EQUALS APPROXIMATELY FOUR (4) HOURS PER MONTH.

EQUIPMENT THAT REQUIRE AN EXCESSIVE NUMBER OF SERVICE CALLS SHALL BE REPORTED BY THE AGENCIES TO DGS FOR REVIEW FOR COMPLIANCE WITH THIS PROVISION. FAILURE OF THE CONTRACTOR TO RESPOND WITH CORRECTIVE ACTION TO COMPLY WITH THIS PROVISION MAY BE CAUSE FOR A FINDING OF DEFAULT. SERVICE CALLS WILL BE COUNTED IN THIS TIME FRAME DUE TO MACHINE MALFUNCTION ONLY, NOT OPERATOR ERROR.

THE EQUIPMENT MUST PRODUCE ACCEPTABLE COPY ON COLORED PAPER AND LABELS.

THE EQUIPMENT MUST REPRODUCE ACCEPTABLE COPY QUALITY FROM: SOLIDS, ARCHITECTURAL PATTERNS, GRADUATED TONES, LINES AND GRIDS, STANDARD BLACK GRAPHITE #2 AND RED PENCILS, BLUE BALLPOINT PEN, NCR COPIES, PHOTOGRAPHS AND COLORED ORIGINALS, SUCH AS INVOICES, SHIPPING DOCUMENTS, ETC.

ALL ELECTRICAL EQUIPMENT FURNISHED MUST BE GROUNDED AND APPROVED, TO MEET STANDARDS ESTABLISHED BY NATIONALLY RECOGNIZED TESTING LABORATORIES. THE COPIER SHALL BE EQUIPPED WITH A NON-RESETTABLE COPY METER.

ALL EQUIPMENT SHALL BE FULLY SERVICED AND READY FOR OPERATION WHEN DELIVERED. THIS REQUIREMENT SHALL INCLUDE A FULL CHARGE OF DEVELOPER, TONER, ETC.

THE DEVICE MAY BE A CONSOLE MODEL OR DESK TOP MODEL WITH STAND. IF DESK TOP, A STAND SHALL BE INCLUDED.

PRICES QUOTED TO INCLUDE UNCRATING, PLACING ON FLOOR AT ELECTRICAL OUTLET.

COPIER SPEEDS CANNOT BE REDUCED MORE THAN 10% OF THE RATED SPEED OFF THE GLASS WHEN THE FEEDER ACCESSORY IS ENGAGED USING MULTIPLE ORIGINALS, OR MORE THAN A 30% DECREASE IN RATED SPEED WHEN THE AUTOMATIC DUPLEXING IS ENGAGED. (NOT APPLICABLE TO BAND I).

MACHINE PERFORMANCE (CONTINUED):

FORMULA $PT \div (ST + MD)$ EQUALS EFFECTIVENESS LEVEL

PT: TOTAL PRODUCTIVE TIME

ST: SUM OF THAT TIME

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 14

TERMS (cont'd):

MD: MACHINE DOWN

A SERVICE LOG SHALL BE INCLUDED WITH EACH MACHINE. THE CONTRACTOR AND THE AGENCY SHALL JOINTLY MAINTAIN THE SERVICE LOG. MAKE, MODEL NUMBER AND DATE OF INSTALLATION SHALL BE RECORDED BY THE CONTRACTOR. THE CONTRACTOR'S REPRESENTATIVE AND THE AGENCY SHALL COMPLETE THE LOG EACH TIME SERVICE IS REQUESTED, LISTING RESPONSE TIME, CAUSE OF BREAKDOWN OR DOWNTIME, AND TIME FOR REPAIRS. THE CONTRACTOR'S REPRESENTATIVE SHALL SIGN THE LOG WHEN SERVICE HAS BEEN COMPLETED AND THE LOG SHALL BE COUNTERSIGNED BY THE PERSON IN THE AGENCY DESIGNATED AS IN CHARGE OF THAT PARTICULAR COPIER. THIS LOG WILL SERVE AS A BASIS FOR ANY COMPLAINT OF EXCESS DOWNTIME, SLOW RESPONSE TO SERVICE CALLS AND INACTIVE OPERATION. SHOULD THE CAUSE OF THE SERVICE CALL BE DETERMINED BY MUTUAL CONSENT, TO BE AN OPERATOR ERROR, MISUSE OR ABUSE BY THE AGENCY, "DOWNTIME" WILL NOT BE A FACTOR IN DETERMINING UNSATISFACTORY MACHINE PERFORMANCE.

12. DEMONSTRATION PERIOD: THE STATE MAY REQUIRE THE VENDOR TO DEMONSTRATION OF THE MODELS PROPOSED IN THIS CONTRACT. VENDOR SHOULD EXPECT TO DELIVER AND SET UP FULLY FUNCTIONAL DEVICES AND ALLOW THE STATE STAFF TO INDEPENDTLY TEST THE DEVICES FOR UP TO (5) FIVE BUSINESS DAYS. VENDOR SHOULD HAVE A TECHNICIAN ON CALL DURING THE TESTING PERIOD TO ANSWER QUESTIONS OR PROVIDE ASSISTANCE.
13. TRAINING PROGRAM: THE CONTRACTOR SHALL PROVIDE MATERIALS AND INSTRUCTIONAL PERSONNEL FOR THE TRAINING AND/OR RETRAINING OF USERS OF THIS EQUIPMENT. THIS SHALL BE PERFORMED WITHIN FIVE DAYS AFTER INSTALLATION AND PRIOR TO ACTUAL OPERATION.
14. COPY CREDIT PLAN: A SPECIFIC AMOUNT PER COPY CREDITED FOR UNUSABLE COPIES MADE BY EITHER THE AGENCY OR THE TECHNICAL REPRESENTATIVE SHALL BE CREDITED. THE AMOUNT TO BE CREDITED FOR UNUSABLE COPIES SHALL BE THE SAME COST PER COPY CHARGE. IF MORE THAN ONE COST PER COPY CHARGE IS GIVEN, THEN THE HIGHEST AMOUNT (UNIT PRICE) WILL BE APPLIED FOR CREDIT.
15. EQUIPMENT REPLACEMENTS: COPIERS ON CONTRACT THAT ARE REPLACED DURING THE TERM OF THE CONTRACT MUST HAVE PRIOR APPROVAL BY THE DEPARTMENT OF GENERAL SERVICES. APPROVAL IS CONTINGENT UPON COMPLIANCE WITH THE FOLLOWING CONDITIONS:
 - A) THE CONTRACTOR REQUESTS APPROVAL IN WRITING TO THE DEPARTMENT OF GENERAL SERVICES.
 - B) THE REPLACEMENT COPIER IS OF GREATER TECHNOLOGY AND OFFERS THE SAME OR MORE FEATURES THAN THE COPIER BEING REPLACED.
 - C) THE REPLACEMENT COPIER HAS THE SAME PRICES OR LESS THAN THE

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 15

TERMS (cont'd):

COPIER BEING REPLACED. THIS ALSO INCLUDES ALL COST PER COPY CHARGES.

16. MANUFACTURER EQUIPMENT CERTIFICATION

NO PRODUCT WILL BE ACCEPTED IF ITS CERTIFIED DATE OF MANUFACTURER WAS PRIOR TO JANUARY 1, 1997. A CERTIFIED STATEMENT SHALL BE REQUIRED FROM THE MANUFACTURER WHICH AUTHENTICATES DATE OF MANUFACTURE.

*** REMANUFACTURED DEFINITION: MEANS PHOTOCOPYING EQUIPMENT THAT HAS BEEN SUBJECT TO FACTORY/PLANT PROCESSES WHICH INCLUDES DISASSEMBLY TO CERTAIN STANDARDS ESTABLISHED BY OFFERER, CLEANED, REFINISHED, INSPECTED AND TESTED TO NEW OR NEWLY MANUFACTURED MACHINE TEST TOLERANCES, REPLACEMENT OF NON-FUNCTIONING PARTS OR COMPONENTS WITH NEW, REMANUFACTURED, OR USED PARTS, AND INSTALLATION OF ALL RETROFITS AS DESIGNATED BY THE FACTORY/PLANT AS FIELD MANDATORY AS OF DATE OF EQUIPMENT INSTALLATION. COMPONENTS/ PARTS WHICH ARE OTHER THAN NEW ARE CERTIFIED BY TECHNICAL EXPERIENCE AS NOT AFFECTING MACHINE PERFORMANCE.

PLAIN PAPER DOCUMENT IMAGING EQUIPMENT CONTRACT
GENERAL SPECIFICATIONS APPLICABLE TO THIS CONTRACT

DELIVERY: DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS (ARO) AFTER RECEIPT OF ORDER.

INVOICES: SHALL BE SURMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. INVOICES SHALL INCLUDE FEDERAL I.D. # AND PURCHASE ORDER NUMBER.

THE PROCUREMENT OFFICER RESERVES THE RIGHT TO ANNUL ANY CONTRACT IF IN ITS OPINION THERE SHALL BE A FAILURE AT ANY TIME TO PERFORM FAITHFULLY ANY OF THE STIPULATIONS OR IN CASE OF ANY WILLFUL ATTEMPT TO IMPOSE UPON THE USING AGENCY MATERIAL, PRODUCTS, OR WORKMANSHIP INFERIOR TO THAT REQUIRED.

VENDOR SHALL NOT ACCEPT CHANGES, ADDITIONS, WAIVERS OR SUBSTITUTIONS IN THE PROVISIONS OF THIS ORDER UNLESS FURNISHED IN WRITING BY DGS AND SIGNED BY THE PROCUREMENT OFFICER. SHOULD ANY CHANGE CAUSE AN INCREASE IN THE VENDOR'S COST OR TIME FOR PERFORMANCE THAT IS NOT REFLECTED IN THE WRITTEN CHANGE NOTICE, VENDOR SHALL ASSERT ITS CLAIM FOR SAME WITHIN 10 DAYS AFTER DATE OF NOTICE.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400204

PRINT DATE: 11/09/12

PAGE: 16

TERMS (cont'd):

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

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AUTHORIZED BY: 

BUYER AUTHORIZED DESIGNEE

DATE: 

Copy Speed (Mono) - ppm	25
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	5000
Maintenance Mono Cost Per Copy	\$ 0.0180
Maintenance Color Cost Per Copy - If	N/A

			Purchase		Monthly Lease Price			
Feature/Accessory		Description	List Price	Net Purchase Price	24-Month	36-Month	48-Month	60-Month
Base Model		BIZHUB 25 Includes 1350	\$ 2,620.00	\$ 1,623.52	\$ 75.40	\$ 52.34	\$ 40.85	\$ 34.00
Required Features and Accessories								
Reversing Automatic Document Feeder	25 sheets	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	2	PF-903	\$ 320.00	\$ 226.15	\$ 9.53	\$ 7.29	\$ 5.69	\$ 4.74
Paper Tray Capacity	500 sheets	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 24lbs	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	50% to 200%	25% - 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes	INCLUDED	\$ -	\$ 150.00	\$ 6.32	\$ 4.84	\$ 3.77	\$ 3.14
Optional Connectivity Features								
Network connectivity software	Yes	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	PS3	\$ 159.00	\$ 107.12	\$ 4.51	\$ 3.45	\$ 2.70	\$ 2.24
Networked Copier/Printer/Scanner	Yes	INCLUDED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories								
Large Capacity Tray	2500 sheets	N/A		\$ -	\$ -	\$ -	\$ -	\$ -
Multi-Bin Output Tray	Yes	N/A		\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax from PC	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes			\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes			\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Collate/Stapler	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Central management/ monitoring/ configuration of printer devices	Yes	YES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
IBM Intelligent Printer Data Stream	Yes				\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features								
Required hardware	Yes			\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes			\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.32	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories								
Convenience Stapler			\$ 316.94	\$ 194.43	\$ 8.19	\$ 6.27	\$ 4.89	\$ 4.07
Innovolt Power Manager 15Amp			\$ 274.54	\$ 149.97	\$ 6.32	\$ 4.83	\$ 3.77	\$ 3.14
PAPER STORAGE CABINET			\$ 165.00	\$ 91.26	\$ 3.85	\$ 2.94	\$ 2.30	\$ 1.91
BARCODE PRINTING ENABLER			\$ 260.00	\$ 255.90	\$ 10.78	\$ 8.25	\$ 6.44	\$ 5.36
PS MEMORY UPGRADE			\$ 199.00	\$ 107.12	\$ 4.51	\$ 3.45	\$ 2.70	\$ 2.24

Copy Speed (Mono) - ppm	22
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	5,000
Maintenance Mono Cost Per Copy	\$ 0.0165
Maintenance Color Cost Per Copy - if applicable	N/A

Feature/Accessory	Description (if any)	Purchase		Monthly Lease Price			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	Bizhub 223 - Monthly Volume Included for all inclusive = 1500	\$ 5,872.14	\$ 2,465.03	\$ 113.37	\$ 77.16	\$ 60.22	\$ 50.11
Required Features and Accessories							
Reversing Automatic Document Feeder	50 sheets DF-621 Reversing Automatic Document Feeder - 100 Page Capacity	\$ 1,419.34	\$ 872.45	\$ 39.34	\$ 27.31	\$ 21.31	\$ 17.74
Number of Paper Trays	4 PC-208 - 2 x 500 sheet paper feed cabinet	\$ 1,191.44	\$ 718.91	\$ 32.42	\$ 22.50	\$ 17.56	\$ 14.62
Paper Tray Capacity	500 sheets Total 4 x 500 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets Included: Up to 150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 24lbs 16 to 24lbs out of Trays, up to 55.75lb out of by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger 3.54" x 5.5" to 11.69" x 17"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400% 25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi 1800 dpi equivalent by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes Power Cord Included, RJ11 Cable included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes HD-516 250GB Hard Drive	\$ 1,160.00	\$ 217.88	\$ 9.82	\$ 6.82	\$ 5.32	\$ 4.43
Optional Connectivity Features							
Network connectivity software	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories							
Large Capacity Tray	2500 sheets PC-409 Large Capacity Cabinet	\$ 1,402.38	\$ 553.09	\$ 24.94	\$ 17.31	\$ 13.51	\$ 11.24
Multi-Bin Output Tray	Yes Not Available	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard Included - must load in by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes Included - must load in by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps FK-50B and MK-726 Fax Kit with mounting	\$ 1,195.68	\$ 604.65	\$ 27.26	\$ 18.93	\$ 14.77	\$ 12.29
Fax from PC	Yes Included with Fax Option	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes Included with Fax Option	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF JPEG, TIFF, PDF, Compact PDF, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes			\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes			\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes JS-505 Job Separator Tray	\$ 500.32	\$ 240.84	\$ 10.86	\$ 7.54	\$ 5.88	\$ 4.90
Finisher/Collate/Stapler	Yes FS-529 Inner Finisher: 50 Sheet Stapling, Output Tray Capacity: 330 sheets	\$ 1,272.00	\$ 595.99	\$ 26.87	\$ 18.65	\$ 14.56	\$ 12.12
Central management/ monitoring/ configuration of printer devices	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy ScanStation Suite for MFP w/ EMC Documentum Connector- 7640014235 / 7640014277	Yes eCopy ScanStation Suite for MFP w/ EMC Documentum Connector- 7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 301.61	\$ 209.37	\$ 163.41	\$ 135.99
IBM Intelligent Printer Data Stream	Yes Price Varies on Solution			\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features							
Required hardware	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes	\$150.00	\$ 150.00	\$ 6.76	\$ 4.70	\$ 3.66	\$ 3.05
Other Available Optional Features and Accessories							
PC-109 paper Feed Cabinet / Storage: 1 x 500 sheets and Storage Drawer		\$ 912.66	\$ 513.00	\$ 23.13	\$ 16.06	\$ 12.53	\$ 10.43
DK-508KE Copy Desk Storage		\$ 344.50	\$ 190.52	\$ 8.59	\$ 5.96	\$ 4.65	\$ 3.87
FS-527 Floor Finisher		\$ 1,855.00	\$ 865.18	\$ 39.01	\$ 27.08	\$ 21.14	\$ 17.59
JS-603 Additional Output Tray for FS-517 - Output Tray 3 100 Sheet Capacity		\$ 244.86	\$ 135.41	\$ 6.11	\$ 4.24	\$ 3.31	\$ 2.75
PK-517 Punch Kit for FS-527 - 2 and 3 Hole Punch		\$ 585.12	\$ 242.40	\$ 10.93	\$ 7.59	\$ 5.92	\$ 4.93
SD-509 Saddle Stitch for FS-527 - 60 page Booklet Maker		\$ 1,436.30	\$ 739.51	\$ 33.34	\$ 23.15	\$ 18.07	\$ 15.03
External Keyboard		\$ 222.60	\$ 117.24	\$ 5.29	\$ 3.67	\$ 2.86	\$ 2.38
WT-506 Working Table		\$ 112.00	\$ 51.62	\$ 2.33	\$ 1.62	\$ 1.26	\$ 1.05
KH-101 Keyboard Holder		\$ 122.96	\$ 66.74	\$ 3.01	\$ 2.09	\$ 1.63	\$ 1.36
CS-1 Convenience Stapler		\$ 316.94	\$ 194.43	\$ 8.77	\$ 6.09	\$ 4.75	\$ 3.95
Innovolt Power Manager 15Amp - 7640014723		\$ 274.54	\$ 149.97	\$ 6.76	\$ 4.69	\$ 3.66	\$ 3.05
EK-604 USB Host Board (Local Interface Kit)		\$ 200.34	\$ 102.59	\$ 4.63	\$ 3.21	\$ 2.51	\$ 2.09
EK-605 USB Host Board (Local Interface Kit) with Bluetooth		\$ 278.78	\$ 147.72	\$ 6.66	\$ 4.62	\$ 3.61	\$ 3.00
UK-203 Upgrade Kit (for i-Option)		\$ 106.00	\$ 73.27	\$ 3.30	\$ 2.29	\$ 1.79	\$ 1.49
LK-101 v3 i-Option License Kit (Web Browser)		\$ 53.00	\$ 32.24	\$ 1.45	\$ 1.01	\$ 0.79	\$ 0.66
LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)		\$ 1,001.70	\$ 506.95	\$ 22.86	\$ 15.87	\$ 12.38	\$ 10.31
LK-105 v3 (Searchable PDF)		\$ 667.80	\$ 369.61	\$ 16.67	\$ 11.57	\$ 9.03	\$ 7.51
WT-506 Working Table		\$ 112.00	\$ 51.62	\$ 2.33	\$ 1.62	\$ 1.26	\$ 1.05
AU-102 Biometric Authentication Unit		\$ 946.58	\$ 492.43	\$ 22.20	\$ 15.41	\$ 12.03	\$ 10.01
SC-507 Copy Guard Kit		\$ 1,224.30	\$ 607.33	\$ 27.38	\$ 19.01	\$ 14.84	\$ 12.35
AU-201H HID Card Authentication Unit		\$ 422.94	\$ 205.18	\$ 9.25	\$ 6.42	\$ 5.01	\$ 4.17
HID Proximity Cards 10 Pack		\$ 68.90	\$ 37.12	\$ 1.67	\$ 1.16	\$ 0.91	\$ 0.75
AU-202H iClass Card Reader		\$ 475.94	\$ 244.26	\$ 11.01	\$ 7.65	\$ 5.97	\$ 4.97
Key Counter Mount Kit 1 for Hecon Conventional Counter		\$ 91.16	\$ 54.85	\$ 2.47	\$ 1.72	\$ 1.34	\$ 1.12
SP-501 Fax Stamp Unit		\$ 47.70	\$ 47.70	\$ 2.15	\$ 1.49	\$ 1.17	\$ 0.97
Spare TX Marker Stamp 2		\$ 26.50	\$ 13.39	\$ 0.60	\$ 0.42	\$ 0.33	\$ 0.27

Copy Speed (Mono) - ppm	36
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	10,000
Maintenance Mono Cost Per Copy	\$ 0.0093
Maintenance Color Cost Per Copy - If applicable	N/A

Feature/Accessory		Description (if any)	Purchase		Monthly Lease Price			
			List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model		bizhub 363 - Base Machine Includes 4300 Impressions/month	\$ 10,733.56	\$ 3,829.00	\$ 177.83	\$ 123.44	\$ 96.35	\$ 80.18
Reversing Automatic Document Feeder	50 sheets	Included - 100 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4	PC-208 - 2 x 500 sheet paper feed cabinet	\$ 1,191.44	\$ 718.91	\$ 33.39	\$ 23.18	\$ 18.09	\$ 15.05
Paper Tray Capacity	500 sheets	Total 4 x 500 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets	Included: Up to 150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 24lbs	16 to 24lbs out of Trays, up to 55.75lb out of by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger	3.54" x 5.5" to 11.69" x 17"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	1800 dpi equivalent by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Power Cord Included, RJ11 Cable included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes	HD-516 250GB Hard Drive	\$ 1,160.00	\$ 300.00	\$ 13.93	\$ 9.67	\$ 7.55	\$ 6.28
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	2500 sheets	PC-409 Large Capacity Cabinet	\$ 1,402.38	\$ 553.09	\$ 25.69	\$ 17.83	\$ 13.92	\$ 11.58
Multi-Bin Output Tray	Yes	Not Available	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	C5 & Standard	Included - must load in by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Included - must load in by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	FK-508 and MK-726 Fax Kit with mounting	\$ 1,195.68	\$ 604.65	\$ 28.08	\$ 19.49	\$ 15.21	\$ 12.66
Fax from PC	Yes	Included with Fax Option	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	Included with Fax Option	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	JPEG, TIFF, PDF, Compact PDF, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	JS-505 Job Separator Tray	\$ 500.32	\$ 240.84	\$ 11.19	\$ 7.76	\$ 6.06	\$ 5.04
Finisher/Collate/Stapler	Yes	FS-529 Inner Finisher: 50 Sheet Stapling, Output Tray Capacity: 330 sheets	\$ 1,272.00	\$ 595.99	\$ 27.68	\$ 19.21	\$ 15.00	\$ 12.48
Central management/ monitoring/ configuration of printer devices	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	eCopy ScanStation Suite for MFP w/ EMC Documentum Connector-7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes	Price Varies on Solution			\$ -	\$ -	\$ -	\$ -
Required hardware	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
PC-109 paper Feed Cabinet / Storage: 1 x 500 shts and Storage Drawer			\$ 912.66	\$ 513.00	\$ 23.83	\$ 16.54	\$ 12.91	\$ 10.74
DK-508 Copy Desk Storage			\$ 344.50	\$ 199.52	\$ 9.27	\$ 6.43	\$ 5.02	\$ 4.18
FS-527 Floor Finisher			\$ 1,853.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
JS-603 Additional Output Tray for FS-517 - Output Tray 3 100 Sheet Capacity			\$ 244.86	\$ 135.41	\$ 6.29	\$ 4.37	\$ 3.41	\$ 2.84
PK-517 Punch Kit for FS-527 - 2 and 3 Hole Punch			\$ 585.12	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-509 Saddle Stitch for FS-527 - 60 page Booklet Maker			\$ 1,436.30	\$ 739.51	\$ 34.34	\$ 23.84	\$ 18.61	\$ 15.49
External Keyboard			\$ 222.60	\$ 117.24	\$ 5.44	\$ 3.78	\$ 2.95	\$ 2.45
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
KH-101 Keyboard Holder			\$ 122.96	\$ 66.74	\$ 3.10	\$ 2.15	\$ 1.68	\$ 1.40
CS-1 Convenience Stapler			\$ 316.94	\$ 199.43	\$ 9.26	\$ 6.43	\$ 5.02	\$ 4.18
Innovolt Power Manager 15Amp - 7640014723			\$ 274.54	\$ 149.97	\$ 6.97	\$ 4.83	\$ 3.77	\$ 3.14
EK-604 USB Host Board (Local Interface Kit)			\$ 200.34	\$ 102.59	\$ 4.76	\$ 3.31	\$ 2.58	\$ 2.15
EK-605 USB Host Board (Local Interface Kit) with Bluetooth			\$ 278.78	\$ 147.72	\$ 6.86	\$ 4.76	\$ 3.72	\$ 3.09
UK-203 Upgrade Kit (for I-Option)			\$ 106.00	\$ 73.27	\$ 3.40	\$ 2.36	\$ 1.84	\$ 1.53
UK-101 v3 I-Option License Kit (Web Browser)			\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
UK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)			\$ 1,001.70	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
UK-105 v3 (Searchable PDF)			\$ 667.80	\$ 369.61	\$ 17.17	\$ 11.92	\$ 9.30	\$ 7.74
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
AU-102 Biometric Authentication Unit			\$ 946.58	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
SC-507 Copy Guard Kit			\$ 1,224.30	\$ 607.33	\$ 28.21	\$ 19.58	\$ 15.28	\$ 12.72
AU-201H HID Card Authentication Unit			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
HID Proximity Cards 10 Pack			\$ 68.90	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
AU-202H iClass Card Reader			\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
Key Counter Mount Kit 1 for Hecon Conventional Counter			\$ 91.16	\$ 54.85	\$ 2.55	\$ 1.77	\$ 1.38	\$ 1.15
SP-501 Fax Stamp Unit			\$ 47.70	\$ 47.70	\$ 2.22	\$ 1.54	\$ 1.20	\$ 1.00
Spare TX Marker Stamp 2			\$ 26.50	\$ 13.39	\$ 0.62	\$ 0.43	\$ 0.34	\$ 0.28

Copy Speed (Mono) - ppm	42
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	20,000
Maintenance: Mono Cost Per Copy	\$ 0.0093
Maintenance: Color Cost Per Copy - If applicable	N/A

			Purchase		Monthly Lease Price			
Feature/Accessory		Description (if any)	List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model			\$ 12,016.08	\$ 4,692.42	\$ 217.93	\$ 151.28	\$ 118.07	\$ 98.26
Required Features and Accessories								
Reversing Automatic Document Feeder	100 sheets	Included - 100 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4	PC-208 - 2 x 500 sheet paper feed cabinet	\$ 1,191.44	\$ 718.91	\$ 33.39	\$ 23.18	\$ 18.09	\$ 15.05
Paper Tray Capacity	500 sheets	Total 4 x 500 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	2500 sheets	PC-409 2500 sheet Large Capacity Cabinet	\$ 1,402.38	\$ 553.09	\$ 25.69	\$ 17.83	\$ 13.92	\$ 11.58
Bypass Paper Tray	25 sheets	Included: Up to 150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 110lbs	16 to 24lbs out of Trays, up to 55.75lb out of by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger	3.54" x 5.5" to 11.69" x 17"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	1800 dpi equivalent by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Power Cord Included, RJ11 Cable Included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes	HD-516 250GB Hard Drive	\$ 1,160.00	\$ 300.00	\$ 13.93	\$ 9.67	\$ 7.55	\$ 6.28
Optional Connectivity Features								
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories								
Large Capacity Tray	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Multi-Bin Output Tray	Yes	Not Available	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	C5 & Standard	Included - must load in by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Included - must load in by-pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	FK-508 and MK-726 Fax Kit with mounting	\$ 1,195.68	\$ 604.65	\$ 28.08	\$ 19.49	\$ 15.21	\$ 12.66
Fax from PC	Yes	Included with Fax Option	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	Included with Fax Option	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	JPEG, TIFF, PDF, Compact PDF, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	JS-505 Inner Job Separator	\$ 500.32	\$ 240.84	\$ 11.19	\$ 7.76	\$ 6.06	\$ 5.04
Finisher/Collate/Stapler	Yes	FS-529 Inner Finisher: 50 Sheet Stapling, Output Tray Capacity: 330 sheets	\$ 1,272.00	\$ 595.99	\$ 27.68	\$ 19.21	\$ 15.00	\$ 12.48
Central management/ monitoring/ configuration of printer devices	Yes	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	eCopy ScanStation Suite for MFP w/ EMC Documentum Connector-7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes	Price Varies on Solution						
Optional Scanning and Indexing Features								
Required hardware	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories								
PC-109 paper Feed Cabinet / Storage: 1 x 500 shts and Storage Drawer			\$ 912.66	\$ 513.00	\$ 23.83	\$ 16.54	\$ 12.91	\$ 10.74
DK-508 Copy Desk Storage			\$ 344.50	\$ 190.52	\$ 8.85	\$ 6.14	\$ 4.79	\$ 3.99
FS-527 Floor finisher			\$ 1,855.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
JS-603 Additional Output Tray for FS-517 - Output Tray 3 100 Sheet Capacity			\$ 244.86	\$ 135.41	\$ 6.29	\$ 4.37	\$ 3.41	\$ 2.84
PK-517 Punch Kit for FS-527 - 2 and 3 Hole Punch			\$ 585.12	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-509 Saddle Stitch for FS-527 - 60 page Booklet Maker			\$ 1,436.30	\$ 739.51	\$ 34.34	\$ 23.84	\$ 18.61	\$ 15.49
External Keyboard			\$ 222.60	\$ 117.24	\$ 5.44	\$ 3.78	\$ 2.95	\$ 2.45
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
KH-101 Keyboard Holder			\$ 122.96	\$ 66.74	\$ 3.10	\$ 2.15	\$ 1.68	\$ 1.40
CS-1 Convenience Stapler			\$ 316.94	\$ 194.43	\$ 9.03	\$ 6.27	\$ 4.89	\$ 4.07
Innovolt Power Manager 15Amp - 7640014723			\$ 274.54	\$ 149.97	\$ 6.97	\$ 4.83	\$ 3.77	\$ 3.14
EK-604 USB Host Board (Local Interface Kit)			\$ 200.34	\$ 102.59	\$ 4.76	\$ 3.31	\$ 2.58	\$ 2.15
EK-605 USB Host Board (Local Interface Kit) with Bluetooth			\$ 278.78	\$ 147.72	\$ 6.86	\$ 4.76	\$ 3.72	\$ 3.09
UK-203 Upgrade Kit (for I-Option)			\$ 106.00	\$ 73.27	\$ 3.40	\$ 2.36	\$ 1.84	\$ 1.53
LK-101 v3 I-Option License Kit (Web Browser)			\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
LK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)			\$ 1,001.70	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
LK-105 v3 (Searchable PDF)			\$ 667.80	\$ 369.61	\$ 17.17	\$ 11.92	\$ 9.30	\$ 7.74
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
AU-102 Biometric Authentication Unit			\$ 946.58	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
SC-507 Copy Guard Kit			\$ 1,224.30	\$ 607.33	\$ 28.21	\$ 19.58	\$ 15.28	\$ 12.72
AU-201H HID Card Authentication Unit			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
HID Proximity Cards 10 Pack			\$ 68.90	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
AU-202H iClass Card Reader			\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
Key Counter Mount Kit 1 for Hecon Conventional Counter			\$ 91.16	\$ 54.85	\$ 2.55	\$ 1.77	\$ 1.38	\$ 1.15
SP-501 Fax Stamp Unit			\$ 47.70	\$ 47.70	\$ 2.22	\$ 1.54	\$ 1.20	\$ 1.00
Spare TX Marker Stamp 2			\$ 26.50	\$ 13.39	\$ 0.62	\$ 0.43	\$ 0.34	\$ 0.28

Copy Speed (Mono) - ppm	55
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	40,000
Maintenance: Mono Cost Per Copy	\$ 0.0805
Maintenance: Color Cost Per Copy - If applicable	N/A

Feature/Accessory			Purchase		Monthly Lease Price			
			List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model		bizhub 552 Includes 6200 Impressions in all inclusive lease	\$ 21,465.00	\$ 7,967.17	\$ 370.02	\$ 256.85	\$ 200.48	\$ 166.83
Required Features and Accessories								
Reversing Automatic Document Feeder	100 sheets	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Tray Capacity	500 sheets	2 - 500 sheet, 1 - 1,500 sheet and 1-1,000 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets	150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 110lbs	up to 300gsm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger	4" x 56" to 12" x 18"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	1800dpi equivalent x 600dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Power Cord Included, RJ11 Cable Included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard Drive	Yes	250 GB Hard Drive	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features								
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories								
Large Capacity Tray	2500 sheets	LU-204 Large Capacity Unit	\$ 3,339.00	\$ 1,608.10	\$ 74.68	\$ 51.84	\$ 40.46	\$ 33.67
Multi-Bin Output Tray	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	FX-502 and MK-720 Fax Kit	\$ 1,208.00	\$ 667.79	\$ 31.01	\$ 21.53	\$ 16.80	\$ 13.98
Fax from PC	Yes	Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	JPEG, PDF, Compact PDF, JPEG, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes				\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes				\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	Available on Finishers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Colate/Stapler	Yes	FS-527 50 sheet Staple Finisher	\$ 1,855.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
Central management/ monitoring/ configuration of printer devices	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	eCopy ScanStation Suite for MFP w/ EMC Documentum Connector-7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes				\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features								
Required hardware	Yes				\$ -	\$ -	\$ -	\$ -
Required software	Yes				\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories								
LU-301 Large Capacity Unit - 3,000 sheets / Letter Only			\$ 1,780.80	\$ 961.72	\$ 44.66	\$ 31.00	\$ 24.20	\$ 20.14
OT-503 Output Tray (required if no finisher is attached)			\$ 111.30	\$ 57.14	\$ 2.65	\$ 1.84	\$ 1.44	\$ 1.20
FS-526 100 Sheet Staple Finisher			\$ 3,005.10	\$ 1,734.75	\$ 80.57	\$ 55.93	\$ 43.65	\$ 36.33
JS-602 Job Separator Tray			\$ 500.32	\$ 240.84	\$ 11.19	\$ 7.76	\$ 6.06	\$ 5.04
PI-505 Post Insert for FS-526			\$ 1,113.00	\$ 555.54	\$ 25.80	\$ 17.91	\$ 13.98	\$ 11.63
PK-516 Punch Kit for FS-526			\$ 862.84	\$ 415.24	\$ 19.28	\$ 13.39	\$ 10.45	\$ 8.70
SD-508 Saddle Kit for FS-526			\$ 1,669.50	\$ 983.03	\$ 45.65	\$ 31.69	\$ 24.74	\$ 20.58
ZU-606 Z-Fold Unit for FS-526			\$ 5,509.88	\$ 3,282.83	\$ 152.46	\$ 105.84	\$ 82.61	\$ 68.74
JS-603 Job Separator Tray for FS-527			\$ 244.86	\$ 135.41	\$ 6.29	\$ 4.37	\$ 3.41	\$ 2.84
PK-517 Punch Kit for FS-527			\$ 585.12	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-509 Saddle Kit for FS-527			\$ 1,436.30	\$ 739.51	\$ 34.34	\$ 23.84	\$ 18.61	\$ 15.49
External Keyboard and KH-101 Keyboard Holder			\$ 334.60	\$ 184.06	\$ 8.55	\$ 5.93	\$ 4.63	\$ 3.85
CS-1 Convenience Stapler			\$ 316.94	\$ 194.43	\$ 9.03	\$ 6.27	\$ 4.89	\$ 4.07
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
Innovolt Power Manager 20Amp - 7640014724			\$ 306.34	\$ 155.92	\$ 7.24	\$ 5.03	\$ 3.92	\$ 3.26
EK-604 USB Host Board (Local Interface Kit)			\$ 200.34	\$ 102.59	\$ 4.76	\$ 3.31	\$ 2.58	\$ 2.15
LK-101 v3 I-Option License Kit (Web Browser)			\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
UK-203 Upgrade Kit (for I-Option)			\$ 106.00	\$ 73.27	\$ 3.40	\$ 2.36	\$ 1.84	\$ 1.53
AU-102 Biometric Authentication Unit			\$ 946.58	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
AU-201H HID Card Authentication Unit			\$ 422.04	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
LK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Unlinearized PDF)			\$ 1,001.70	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
HID Proximity Cards 10 Pack			\$ 68.90	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
FK-502 Fax Board Only			\$ 1,068.48	\$ 589.94	\$ 27.40	\$ 19.02	\$ 14.84	\$ 12.35
Scan Accelerator Kit			\$ 445.20	\$ 246.22	\$ 11.43	\$ 7.94	\$ 6.20	\$ 5.16
AU-202H iClass Card Reader			\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
AU-204H Mag Stripe card reader			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
MIFre Card Reader			\$ 423.00	\$ 147.29	\$ 6.84	\$ 4.75	\$ 3.71	\$ 3.08
Indala Card Reader			\$ 423.00	\$ 147.29	\$ 6.84	\$ 4.75	\$ 3.71	\$ 3.08
Stylus Pen Holder			\$ 22.00	\$ 18.46	\$ 0.86	\$ 0.60	\$ 0.46	\$ 0.39
Stylus Pen			\$ 22.26	\$ 19.45	\$ 0.90	\$ 0.63	\$ 0.49	\$ 0.41

Copy Speed (Mono) - ppm	65
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	50,000
Maintenance Mono Cost Per Copy	\$ 0.0080
Maintenance Color Cost Per Copy - if applicable	N/A

List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
\$ 32,694.64	\$ 11,871.67	\$ 551.35	\$ 382.73	\$ 298.73	\$ 248.59

Feature/Accessory	Description	Pricing Option A		Pricing Option B			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	bizhub 652 Includes 7500 Impressions in all inclusive lease	\$ 29,355.64	\$ 10,263.57	\$ 476.67	\$ 330.89	\$ 258.26	\$ 214.92
Required Features and Accessories							
Reversing Automatic Document Feeder	100 sheets Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4 Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Tray Capacity	500 sheets 2 - 500 sheet, 1 - 1,500 sheet and 1-1,000 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	2500 sheets LU-204 Large Capacity Unit	\$ 3,339.00	\$ 1,608.10	\$ 74.68	\$ 51.84	\$ 40.46	\$ 33.67
Bypass Paper Tray	25 sheets 150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 110lbs up to 300gsm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger 4" x 56" to 12" x 18"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400% 25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi 1800dpi equivalent x 600dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes Power Cord included, RJ11 Cable included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes 250 GB Hard Drive	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features							
Network connectivity software	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories							
Large Capacity Tray	N/A N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Multi-Bin Output Tray	Yes N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 kbps FK-502 and MK-720 Fax Kit	\$ 1,208.00	\$ 667.79	\$ 31.01	\$ 21.53	\$ 16.80	\$ 13.98
Fax from PC	Yes Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF JPEG, PDF, Compact PDF, JPEG, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local)	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active)	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes Available on Finishers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Collate/Stapler	Yes FS-527 50 sheet Staple Finisher	\$ 1,855.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
Central management/ monitoring/ configuration of	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes eCopy ScanStation Suite for MFP w/ EMC Documentum Connector-7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features							
Required hardware	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance -	Yes	\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories							
LU-301 Large Capacity Unit - 3,000 sheets / Letter Only		\$ 1,780.80	\$ 961.72	\$ 44.66	\$ 31.00	\$ 24.30	\$ 20.14
OT-503 Output Tray (required if no finisher is attached)		\$ 111.30	\$ 57.14	\$ 2.65	\$ 1.84	\$ 1.44	\$ 1.20
FS-526 100 Sheet Staple Finisher		\$ 3,005.10	\$ 1,734.75	\$ 80.57	\$ 55.93	\$ 43.65	\$ 36.33
JS-602 Job Separator Tray		\$ 500.32	\$ 240.84	\$ 11.19	\$ 7.76	\$ 6.06	\$ 5.04
PI-505 Post Insertor for FS-526		\$ 1,113.00	\$ 55.54	\$ 2.58	\$ 1.79	\$ 1.40	\$ 1.16
PK-516 Punch Kit for FS-526		\$ 862.84	\$ 415.24	\$ 19.28	\$ 13.39	\$ 10.45	\$ 8.70
SD-508 Saddle Kit for FS-526		\$ 1,669.50	\$ 983.03	\$ 45.65	\$ 31.69	\$ 24.74	\$ 20.58
ZU-606 Z-Fold Unit for FS-526		\$ 5,509.88	\$ 3,282.83	\$ 152.46	\$ 105.84	\$ 82.61	\$ 68.74
JS-603 Job Separator Tray for FS-527		\$ 244.86	\$ 135.41	\$ 6.29	\$ 4.37	\$ 3.41	\$ 2.84
PK-517 Punch Kit for FS-527		\$ 585.12	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-509 Saddle Kit for FS-527		\$ 1,436.30	\$ 739.51	\$ 34.34	\$ 23.84	\$ 18.61	\$ 15.49
External Keyboard and KH-101 Keyboard Holder		\$ 334.60	\$ 184.06	\$ 8.55	\$ 5.93	\$ 4.63	\$ 3.85
CS-1 Convenience Stapler		\$ 316.94	\$ 194.43	\$ 9.03	\$ 6.27	\$ 4.89	\$ 4.07
WT-506 Working Table		\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
Innovolt Power Manager 20Amp - 7640014724		\$ 306.34	\$ 155.92	\$ 7.24	\$ 5.03	\$ 3.92	\$ 3.26
EK-604 USB Host Board (Local Interface Kit)		\$ 200.34	\$ 102.59	\$ 4.76	\$ 3.31	\$ 2.58	\$ 2.15
LK-101 v3 I-Option License Kit (Web Browser)		\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
UK-203 Upgrade Kit (for I-Option)		\$ 106.00	\$ 73.27	\$ 3.40	\$ 2.36	\$ 1.84	\$ 1.53
AU-102 Biometric Authentication Unit		\$ 946.58	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
AU-201H HID Card Authentication Unit		\$ 422.04	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
LK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)		\$ 1,001.70	\$ 506.95	\$ 23.94	\$ 16.34	\$ 12.76	\$ 10.62
HID Proximity Cards 10 Pack		\$ 68.50	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
FK-502 Fax Board Only		\$ 1,064.48	\$ 589.94	\$ 27.40	\$ 19.02	\$ 14.84	\$ 12.35
Scan Accelerator Kit		\$ 445.20	\$ 246.22	\$ 11.43	\$ 7.94	\$ 6.20	\$ 5.16
AU-202H iClass Card Reader		\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
AU-204H MagStripe card reader		\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
MiFre Card Reader		\$ 423.00	\$ 147.29	\$ 6.84	\$ 4.75	\$ 3.71	\$ 3.08
Indala Card Reader		\$ 423.00	\$ 147.29	\$ 6.84	\$ 4.75	\$ 3.71	\$ 3.08
Stylus Pen Holder		\$ 22.00	\$ 18.46	\$ 0.86	\$ 0.60	\$ 0.46	\$ 0.39
Stylus Pen		\$ 22.26	\$ 19.45	\$ 0.90	\$ 0.63	\$ 0.49	\$ 0.41

Copy Speed (Mono) - ppm	75
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	60,000
Maintenance Mono Cost Per Copy	\$0.0076
Maintenance Color Cost Per Copy - if applicable	N/A

Feature/Accessory	Description (if any)	Purchase		Monthly Lease Price			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	bizhub 751 Includes 19500 Impressions in all inclusive lease	\$ 29,192.40	\$ 9,797.01	\$ 455.00	\$ 315.85	\$ 246.52	\$ 205.15
Reversing Automatic Document Feeder	100 sheets Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4 Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Tray Capacity	500 sheets 2 - 500 sheet, 1- 1,500 sheet and 1-1,000 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	2500 sheets LU-406 large Capacity Cassette - 4,000 sheets	\$ 3,339.00	\$ 1,762.76	\$ 81.87	\$ 56.83	\$ 44.36	\$ 36.91
Bypass Paper Tray	25 sheets 100 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 110lbs 16 lb to 100 lb Index	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger 5.5" x 8.4" to 12" x 18"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi 1200 dpi equivalent by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes Power Cord Included, RJ11 Cable included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes HD-510 60 GB Hard Drive	\$ 1,780.80	\$ 302.32	\$ 14.04	\$ 9.75	\$ 7.61	\$ 6.33
Network connectivity software	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes IC-208 Image Controller	\$ 2,968.00	\$ 539.92	\$ 25.08	\$ 17.41	\$ 13.59	\$ 11.31
Network Post Script Printing	Yes Included with IC-208	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes Included with IC-208	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Multi-Bin Output Tray	Yes N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps FK-502 Fax Kit	\$ 1,208.00	\$ 658.43	\$ 30.58	\$ 21.23	\$ 16.57	\$ 13.79
Fax from PC	Yes Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes Not Available	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF TIFF, PDF, Encrypted PDF, XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes included with IC-208	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes included with IC-208	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes included with IC-208	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes included with IC-208	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web Interface	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes Included with Staple Finisher	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Collate/Stapler	Yes FS-524 50 Sheet Staple Finisher	\$ 3,172.58	\$ 1,245.76	\$ 57.86	\$ 40.16	\$ 31.35	\$ 26.09
Central management/ monitoring/ configuration of printer devices	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes eCopy ScanStation Suite for MFP w/ EMC Documentum Connector 7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
Required hardware	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes	\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
LU-405 Large Capacity Cassette - 4,000 sheets Letter Portrait		\$ 2,226.00	\$ 1,111.09	\$ 51.60	\$ 35.82	\$ 27.96	\$ 23.27
SF-602 Shift Tray (need if no finisher is added)		\$ 890.40	\$ 506.78	\$ 23.54	\$ 16.34	\$ 12.75	\$ 10.61
FS-525 100 Sheet Staple Finisher		\$ 4,897.20	\$ 2,315.67	\$ 107.55	\$ 74.65	\$ 58.27	\$ 48.49
FS-610 Advanced Folding Finisher		\$ 5,008.50	\$ 2,368.32	\$ 109.99	\$ 76.35	\$ 59.59	\$ 49.59
PI-504 Cover Insertor		\$ 1,113.00	\$ 555.54	\$ 25.80	\$ 17.91	\$ 13.98	\$ 11.63
PK-505 Hole Punch Kit		\$ 1,113.00	\$ 309.47	\$ 14.37	\$ 9.98	\$ 7.79	\$ 6.48
ZU-605 Z-fold/ Punch Kit		\$ 5,509.88	\$ 3,118.69	\$ 144.84	\$ 100.54	\$ 78.48	\$ 65.31
WT-504 Working Table		\$ 111.30	\$ 51.30	\$ 2.38	\$ 1.65	\$ 1.29	\$ 1.07
CS-1 Convenience Stapler		\$ 316.94	\$ 194.43	\$ 9.03	\$ 6.27	\$ 4.89	\$ 4.07
Innovolt Power Manager 20Amp - 7640014724		\$ 306.34	\$ 155.92	\$ 7.24	\$ 5.03	\$ 3.92	\$ 3.26
EK-604 USB Host Board (Local Interface Kit)		\$ 200.34	\$ 102.59	\$ 4.76	\$ 3.31	\$ 2.58	\$ 2.15
LK-101 v3 i-Option License Kit (Web Browser)		\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
UK-203 Upgrade Kit (for i-Option)		\$ 106.00	\$ 73.27	\$ 3.40	\$ 2.36	\$ 1.84	\$ 1.53
AU-102 Biometric Authentication Unit		\$ 946.58	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
AU-201H HID Card Authentication Unit		\$ 422.04	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)		\$ 1,001.70	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
HID Proximity Cards 10 Pack		\$ 68.90	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
FK-502 Fax Board Only		\$ 1,068.48	\$ 589.94	\$ 27.40	\$ 19.02	\$ 14.84	\$ 12.35
Scan Accelerator Kit		\$ 445.20	\$ 246.22	\$ 11.43	\$ 7.94	\$ 6.20	\$ 5.16
AU-202H iClass Card Reader		\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
AU-204H Mag Stripe card reader		\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
IMiFre Card Reader		\$ 423.00	\$ 147.29	\$ 6.84	\$ 4.75	\$ 3.71	\$ 3.08
Indala Card Reader		\$ 423.00	\$ 147.29	\$ 6.84	\$ 4.75	\$ 3.71	\$ 3.08
Stylus Pen Holder		\$ 22.00	\$ 18.46	\$ 0.86	\$ 0.60	\$ 0.46	\$ 0.39
Stylus Pen		\$ 22.26	\$ 19.45	\$ 0.90	\$ 0.63	\$ 0.49	\$ 0.41

Copy Speed (Mono) - ppm	95
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	100000
Maintenance Mono Cost Per Copy	\$ 0.00593
Maintenance Color Cost Per Copy - if applicable	N/A

Feature/Accessory			Purchase		Monthly Lease Price			
			List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model		bizhub PRO 951 29500 B&W Impressions Included In Inclusive pricing	\$ 42,000.00	\$ 13,844.65	\$ 642.98	\$ 446.34	\$ 348.37	\$ 289.91
Required Features and Accessories								
Reversing Automatic Document Feeder	100 sheets	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	5	PF-706 paper Feed unit	\$ 6,455.40	\$ 3,353.57	\$ 155.75	\$ 108.12	\$ 84.39	\$ 70.22
Paper Tray Capacity	500 sheets	Tray 1 - 1,500 Sheets Tray 2 - 1,500 sheets, Tray 2-5 2,000 sheets each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	2500 sheets	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	100 sheets	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 110lbs	Up to 950 gsm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger	Up to 12" x 18"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% - 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	1200 dpi x 1200 dpi -256 Gray Shades	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Power Cord Included - RJ11 Cable not available for this model	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard Drive	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features								
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories								
Large Capacity Tray	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Multi-Bin Output Tray	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax from PC	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	PDF, TIFF	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	Feature of Staple Finisher	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Collate/Stapler	Yes	FS-532 100 Sheet Staple Finisher	\$ 5,205.00	\$ 2,857.61	\$ 132.72	\$ 92.13	\$ 71.91	\$ 59.84
Central management/ monitoring/ configuration of printer devices	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	eCopy ScanStation Suite for MFP w/ EMC Documentum Connector- 7640014235 / 7640014277, UK-205 Need for Ecopay	\$ 6,824.00	\$ 6,724.00	\$ 312.28	\$ 216.78	\$ 169.20	\$ 140.80
IBM Intelligent Printer Data Stream	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features								
Required hardware	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories								
PI-502 Multi Post Insertor			\$ 1,113.00	\$ 573.70	\$ 26.64	\$ 18.50	\$ 14.44	\$ 12.01
PP-701 Pre-Printed Paper Feed Enhance Kit			\$ 1,335.00	\$ 791.40	\$ 36.75	\$ 25.51	\$ 19.91	\$ 16.57
GP-501 GBC Punch unit (Punch dies sold separately)			\$ 18,232.00	\$ 8,156.27	\$ 378.80	\$ 262.95	\$ 205.24	\$ 170.79
HD-511 Inner Case for RH-101			\$ 1,409.80	\$ 723.01	\$ 33.58	\$ 23.31	\$ 18.19	\$ 15.14
RH-101 Attachment Kit for Removeable HDD			\$ 3,467.34	\$ 1,795.30	\$ 83.38	\$ 57.88	\$ 45.17	\$ 37.59
LU-409 Large Capacity paper Feed Unit 4,500 sheet letter size			\$ 2,226.00	\$ 1,111.09	\$ 51.60	\$ 35.82	\$ 27.96	\$ 23.27
LU-410 Large Capacity paper Feed Unit 4,000 sheet up to 12" x 18"			\$ 3,116.00	\$ 1,644.93	\$ 76.39	\$ 53.03	\$ 41.39	\$ 34.44
SD-510 Saddle Stitch kit for FS-532			\$ 1,977.43	\$ 1,335.28	\$ 62.01	\$ 43.05	\$ 33.60	\$ 27.96
MK-732 Mount Kit for PI-502			\$ 445.00	\$ 277.33	\$ 12.88	\$ 8.94	\$ 6.98	\$ 5.81
ZU-608 2-folding unit			\$ 5,509.88	\$ 3,118.69	\$ 144.84	\$ 100.54	\$ 78.48	\$ 65.31
PK-522 Punch Kit for FS-532			\$ 835.28	\$ 315.26	\$ 14.64	\$ 10.16	\$ 7.93	\$ 6.60
MK-724 Mount Kit for GP-501 GBC Punch Unit			\$ 1,977.43	\$ 33.33	\$ 1.55	\$ 1.07	\$ 0.84	\$ 0.70
HD-511 Removable HDD Inner Case Kit for 1200/1051			\$ 1,409.90	\$ 723.01	\$ 33.58	\$ 23.31	\$ 18.19	\$ 15.14
Innovolt Power Manager 20Amp/208-240V			\$ 306.34	\$ 230.91	\$ 10.72	\$ 7.44	\$ 5.81	\$ 4.84
Innovolt Power Manager 15Amp			\$ 274.54	\$ 149.97	\$ 6.97	\$ 4.83	\$ 3.77	\$ 3.14
DS-501 3 Hole Punch Die			\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-502 19 Hole Cerlox Punch Die			\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-503 32 Hole Wirebind Punch Die			\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-504 21 Hole Wirebind Punch Die			\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-505 44 Hole Color Coil Punch Die			\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-506 11 Hole Velobind Punch Die			\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-507 32 Hole Proclix Punch Die			\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A

Copy Speed (Mono) - ppm	22
Copy Speed (Color) - ppm (if applicable)	22
Suggested Monthly Volume	5000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.0142
Maintenance Color Cost Per Copy - If applicable (not applicable in Pricing Option C)	\$ 0.0809

Feature/Accessory		Description (if any)	Purchase		Monthly Lease Price			
			List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model		bizhub C224 Can choose between 2100 B&W or 370 Color Impressions to be included in All Inclusive plan	\$ 9,500.00	\$ 3,488.66	\$ 162.02	\$ 112.47	\$ 87.78	\$ 73.05
Required Features and Accessories								
Reversing Automatic Document Feeder	50 sheets	DF-624 - RADF 100 Sheets	\$ 1,631.00	\$ 796.71	\$ 37.00	\$ 25.69	\$ 20.05	\$ 16.68
Number of Paper Trays	4	PC-210 2 Way Paper Feed Cassette	\$ 1,191.00	\$ 656.27	\$ 30.48	\$ 21.16	\$ 16.51	\$ 13.74
Paper Tray Capacity	500 sheets	4 x 500 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets	150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 24lbs	16lb bond to 300 gsm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger	4" x 6" to 12" x 18"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	600 by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Power Cord included, RJ11 Cable included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard Drive	Yes	250 GB Hard Drive	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features								
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories								
Large Capacity Tray	2500 sheets	PC-410 Large Capacity Cassette; 2,500 sheets	\$ 1,402.00	\$ 718.91	\$ 33.39	\$ 23.18	\$ 18.09	\$ 15.05
Multi-Bin Output Tray	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	C5 & Standard	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	FX-511 Fax Kit	\$ 1,700.00	\$ 588.64	\$ 27.34	\$ 18.98	\$ 14.81	\$ 12.33
Fax from PC	Yes	Included with Fax Kit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	Included with Fax Kit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	TIFF, PDF, Compact PDF, JPEG, XPS, Compact XPS, PPTX	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes				\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes				\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	J5-506 Job Separator Tray	\$ 500.00	\$ 240.57	\$ 11.17	\$ 7.76	\$ 6.05	\$ 5.04
Finisher/Collate/Stapler	Yes	FS-533 Inner Finisher	\$ 1,553.00	\$ 772.41	\$ 35.87	\$ 24.90	\$ 19.44	\$ 16.17
Central management/ monitoring/ configuration of printer devices	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	eCopy ScanStation Suite for MFP w/ EMC Documentum Connector-7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes			\$ -	\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features								
Required hardware	Yes			\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes			\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories								
DF-701 Single Pass Dual Scan Document Feeder			\$ 1,802.00	\$ 977.03	\$ 45.38	\$ 31.50	\$ 24.58	\$ 20.46
OC-511 Original cover			\$ 94.00	\$ 45.17	\$ 2.10	\$ 1.46	\$ 1.14	\$ 0.95
PC-110 Paper Feed Cabinet 1 x 500 sheet and storage drawer			\$ 913.00	\$ 502.35	\$ 23.33	\$ 16.20	\$ 12.64	\$ 10.52
DK-510 Copy Desk - Storage Drawer			\$ 222.00	\$ 122.60	\$ 5.69	\$ 3.95	\$ 3.08	\$ 2.57
FS-534 50 Sheet Staple Finisher			\$ 1,855.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
PK-520 Punch Kit for FS-534			\$ 586.00	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-511 Saddle Stitcher Kit for FS-534			\$ 1,450.00	\$ 755.82	\$ 35.10	\$ 24.37	\$ 19.02	\$ 15.83
PK-519 Punch Kit for FS-533			\$ 585.00	\$ 323.52	\$ 15.03	\$ 10.43	\$ 8.14	\$ 6.77
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
External Keyboard with KH-102 Keyboard Holder			\$ 345.60	\$ 184.06	\$ 8.55	\$ 5.93	\$ 4.63	\$ 3.85
CS-1 Convenience Stapler			\$ 316.94	\$ 194.43	\$ 9.03	\$ 6.27	\$ 4.89	\$ 4.07
Innovolt Power Manager 15Amp - 7640014723			\$ 274.54	\$ 149.97	\$ 6.97	\$ 4.83	\$ 3.77	\$ 3.14
SP-501 Fax Stamp Unit			\$ 47.70	\$ 22.47	\$ 1.04	\$ 0.72	\$ 0.57	\$ 0.47
Spare TX Marker Stamp 2			\$ 26.50	\$ 13.39	\$ 0.62	\$ 0.43	\$ 0.34	\$ 0.28
LK-101 v3 I-Option License Kit (Web Browser)			\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
LK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)			\$ 1,100.00	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
LK-104 v3 I-Option License Kit (Voice Guidance)			\$ 785.00	\$ 454.44	\$ 21.11	\$ 14.65	\$ 11.43	\$ 9.52
LK-105 v3 (Searchable PDF)			\$ 668.00	\$ 369.61	\$ 17.17	\$ 11.92	\$ 9.30	\$ 7.74
LK-106 I-Option License Kit (Bar Code Font)			\$ 821.00	\$ 490.99	\$ 22.80	\$ 15.83	\$ 12.35	\$ 10.28
LK-107 I-Option License Kit (Unicode Font)			\$ 690.00	\$ 409.98	\$ 19.04	\$ 13.22	\$ 10.32	\$ 8.58
LK-108 I-Option License Kit (OCR Font)			\$ 191.00	\$ 118.45	\$ 5.50	\$ 3.82	\$ 2.98	\$ 2.48
UK-204 I-Option Memory Upgrade Kit			\$ 290.00	\$ 138.26	\$ 6.42	\$ 4.46	\$ 3.48	\$ 2.90
AU-102 Biometric Authentication Unit			\$ 946.50	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
AU-201H HID Card Authentication Unit			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
AU-202H iClass Card Reader			\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
AU-204H Mag Stripe card reader			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
MK-730 Banner paper Guide			\$ 846.00	\$ 370.54	\$ 17.21	\$ 11.95	\$ 9.32	\$ 7.76
MK-735 Mount Kit (IC Card Internal Mount Kit)			\$ 60.00	\$ 35.71	\$ 1.66	\$ 1.15	\$ 0.90	\$ 0.75
EK-606 Local USB Interface Kit			\$ 200.00	\$ 102.31	\$ 4.75	\$ 3.30	\$ 2.57	\$ 2.14
EK-607 Local USB Interface Kit			\$ 279.00	\$ 147.47	\$ 6.85	\$ 4.75	\$ 3.71	\$ 3.09
Key Counter Mount Kit 1 for Hecon Conventional Counter			\$ 86.00	\$ 54.85	\$ 2.55	\$ 1.77	\$ 1.38	\$ 1.15
HID Proximity Cards 10 Pack			\$ 68.90	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
SC-508 Security Kit (Copy Guard/Password Protect)			\$ 1,225.00	\$ 607.42	\$ 28.21	\$ 19.58	\$ 15.28	\$ 12.72

Copy Speed (Mono) - ppm	31
Copy Speed (Color) - ppm (if applicable)	31
Suggested Monthly Volume	3500
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.0209
Maintenance Color Cost Per Copy - If applicable (not applicable in Pricing Option C)	\$ 0.0918

Feature/Accessory	Description (if any)	Purchase		Monthly Lease Price			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	Bizhub C35 Can choose between 900 B&W or 200 Color Impressions to be included in All Inclusive plan	\$ 3,638.96	\$ 1,909.88	\$ 88.70	\$ 61.57	\$ 48.06	\$ 39.99
Required Features and Accessories							
Reversing Automatic Document Feeder	50 sheets	Included		\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4	PF-P08 x 2 Paper Feed Units (total of 4 sources with bypass)	\$ 633.88	\$ 293.52	\$ 13.63	\$ 9.46	\$ 7.39
Paper Tray Capacity	500 sheets	1-250 sheet and 2- 500 sheet	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A		\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets	100 sheet	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 24lbs	up to 110lb index	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger	4" x 6" to 8.5" x 14"	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	600 by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard Drive	Yes	120GB Hard Drive	\$ 250.00	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features							
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories							
Large Capacity Tray	2500 sheets	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
Multi-Bin Output Tray	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Fax from PC	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	TIFF, PDF, Compact PDF, Encrypted PDF, JPEG, XPS	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Collate/Stapler	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
Central management/ monitoring/ configuration of printer devices	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
IBM Intelligent Printer Data Stream	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features							
Required hardware	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes		\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77
Other Available Optional Features and Accessories							
DK-P01 Copy Desk			\$ 295.74	\$ 137.59	\$ 6.39	\$ 4.44	\$ 3.46
WT-P01 Working Table			\$ 111.30	\$ 51.37	\$ 2.39	\$ 1.66	\$ 1.29
CS-1 Convenience Stapler			\$ 316.94	\$ 182.54	\$ 8.48	\$ 5.88	\$ 4.59
Innovolt Power Manager 15Amp			\$ 274.54	\$ 254.13	\$ 11.80	\$ 8.19	\$ 6.39

Copy Speed (Mono) - ppm	36
Copy Speed (Color) - ppm (if applicable)	36
Suggested Monthly Volume	15,000
Maintenance Mono Cost Per Copy	\$ 0.0119
Maintenance Color Cost Per Copy - if applicable	\$ 0.0631

Feature/Accessory		Description	Purchase		Monthly Lease Price			
			List Price	Net Purchase	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model		bizhub C364 Can choose between 3300 B&W or 630 color impressions to be included in All Inclusive plan	\$ 14,700.00	\$ 5,303.79	\$ 246.32	\$ 170.99	\$ 133.46	\$ 111.06
Required Features and Accessories								
Reversing Automatic Document Feeder	50 sheets	DF-624 - RADF 100 Sheets	\$ 1,631.00	\$ 796.71	\$ 37.00	\$ 25.69	\$ 20.05	\$ 16.68
Number of Paper Trays	4	PC-210 2 Way Paper Feed Cassette	\$ 1,191.00	\$ 656.27	\$ 30.48	\$ 21.16	\$ 16.51	\$ 13.74
Paper Tray Capacity	500 sheets	4 x 500 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets	150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 24lbs	16lb bond to 300 gsm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, 4" x 6" to 12" x 18"	4" x 6" to 12" x 18"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	600 by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Power Cord Included, RJ11 Cable Included if fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes	250 GB Hard Drive	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features								
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories								
Large Capacity Tray	2500 sheets	PC-410 Large Capacity Cassette; 2,500 sheets	\$ 1,402.00	\$ 718.91	\$ 33.39	\$ 23.18	\$ 18.09	\$ 15.05
Multi-Bin Output Tray	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	C5 & Standard	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	FK-511 Fax Kit	\$ 1,700.00	\$ 588.64	\$ 27.34	\$ 18.98	\$ 14.81	\$ 12.33
Fax from PC	Yes	Included with Fax Kit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	Included with Fax Kit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	TIFF, PDF, Compact PDF, JPEG, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-User scan job set-up via device's control panel to MFP	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	JS-506 Job Separator Tray	\$ 500.00	\$ 240.57	\$ 11.17	\$ 7.76	\$ 6.05	\$ 5.04
Finisher/Collate/Stapler	Yes	FS-533 Inner Finisher	\$ 1,553.00	\$ 772.41	\$ 35.87	\$ 24.90	\$ 19.44	\$ 16.17
Central management/ monitoring/ configuration of eCopy Console	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
IBM Intelligent Printer Data Stream	Yes	eCopy ScanStation Suite for MFP w/ EMC	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
Optional Scanning and Indexing Features								
Required hardware	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance -	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories								
DF-701 Single Pass Dual Scan Document Feeder			\$ 1,802.00	\$ 977.03	\$ 45.38	\$ 31.50	\$ 24.58	\$ 20.46
OC-511 Original cover			\$ 94.00	\$ 45.17	\$ 2.10	\$ 1.46	\$ 1.14	\$ 0.95
PC-110 Paper Feed Cabinet 1 x 500 sheet and storage drawer			\$ 913.00	\$ 502.35	\$ 23.33	\$ 16.20	\$ 12.64	\$ 10.52
DK-510 Copy Desk - Storage Drawer			\$ 222.00	\$ 122.60	\$ 5.69	\$ 3.95	\$ 3.08	\$ 2.57
FS-534 50 Sheet Staple Finisher			\$ 1,855.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
PK-520 Punch Kit for FS-534			\$ 586.00	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-511 Saddle Stitcher Kit for FS-534			\$ 1,450.00	\$ 755.82	\$ 35.10	\$ 24.37	\$ 19.02	\$ 15.83
PK-519 Punch Kit for FS-533			\$ 585.00	\$ 323.52	\$ 15.03	\$ 10.43	\$ 8.14	\$ 6.77
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
External Keyboard with KH-102 Keyboard Holder			\$ 345.60	\$ 184.60	\$ 8.57	\$ 5.95	\$ 4.65	\$ 3.87
CS-1 Convenience Stapler			\$ 316.94	\$ 194.43	\$ 9.03	\$ 6.27	\$ 4.89	\$ 4.07
Innovolt Power Manager 15Amp - 7640014723			\$ 274.54	\$ 149.97	\$ 6.97	\$ 4.83	\$ 3.77	\$ 3.14
MK-730 Banner Paper Guide			\$ 846.00	\$ 370.54	\$ 17.21	\$ 11.95	\$ 9.32	\$ 7.76
IC-414 Fiery Image Controller			\$ 4,500.00	\$ 3,061.92	\$ 142.20	\$ 98.71	\$ 77.05	\$ 64.12
VI-506 Interface Kit			\$ 296.00	\$ 191.19	\$ 8.88	\$ 6.16	\$ 4.81	\$ 4.00
SP-501 Fax Stamp Unit			\$ 47.70	\$ 22.47	\$ 1.04	\$ 0.72	\$ 0.57	\$ 0.47
Spare TX Marker Stamp 2			\$ 26.50	\$ 13.39	\$ 0.62	\$ 0.43	\$ 0.34	\$ 0.28
LK-101 v3 I-Option License Kit (Web Browser)			\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
LK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)			\$ 1,100.00	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
LK-104 v3 I-Option License Kit (Voice Guidance)			\$ 785.00	\$ 454.44	\$ 21.11	\$ 14.65	\$ 11.43	\$ 9.52
LK-105 v3 (Searchable PDF)			\$ 668.00	\$ 369.61	\$ 17.17	\$ 11.92	\$ 9.30	\$ 7.74
LK-106 I-Option License Kit (Bar Code Font)			\$ 821.00	\$ 490.99	\$ 22.80	\$ 15.83	\$ 12.35	\$ 10.28
LK-107 I-Option License Kit (Unicode Font)			\$ 690.00	\$ 409.98	\$ 19.04	\$ 13.22	\$ 10.32	\$ 8.58
LK-108 I-Option License Kit (OCR Font)			\$ 191.00	\$ 118.45	\$ 5.50	\$ 3.82	\$ 2.98	\$ 2.48
UK-204 I-Option Memory Upgrade Kit			\$ 290.00	\$ 138.26	\$ 6.42	\$ 4.46	\$ 3.48	\$ 2.90
AU-102 Biometric Authentication Unit			\$ 946.50	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
AU-201H HID Card Authentication Unit			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
AU-202H iClass Card Reader			\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
AU-204H Mag Stripe card reader			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
MK-730 Banner paper Guide			\$ 846.00	\$ 370.54	\$ 17.21	\$ 11.95	\$ 9.32	\$ 7.76
MK-735 Mount Kit (IC Card Internal Mount Kit)			\$ 60.00	\$ 35.71	\$ 1.66	\$ 1.15	\$ 0.90	\$ 0.75
EK-606 Local USB Interface Kit			\$ 200.00	\$ 102.31	\$ 4.75	\$ 3.30	\$ 2.57	\$ 2.14
EK-607 Local USB Interface Kit			\$ 279.00	\$ 147.47	\$ 6.85	\$ 4.75	\$ 3.71	\$ 3.09
Key Counter Mount Kit 1 for Hecon Conventional Counter			\$ 86.00	\$ 54.85	\$ 2.55	\$ 1.77	\$ 1.38	\$ 1.15
HID Proximity Cards 10 Pack			\$ 68.90	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
SC-508 Security Kit (Copy Guard/Password Protect)			\$ 1,225.00	\$ 607.42	\$ 28.21	\$ 19.58	\$ 15.28	\$ 12.72

Copy Speed (Mono) - ppm	45
Copy Speed (Color) - ppm (if applicable)	45
Suggested Monthly Volume	30000
Maintenance Mono Cost Per Copy	\$ 0.0087
Maintenance Color Cost Per Copy - If applicable	\$ 0.0557

Feature/Accessory			Pricing Option A		Pricing Option B			
			Purchase	Net Purchase	Monthly Lease Price			
Base Model			List Price	Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
bizhub C452 Can choose between 7400 B&W or 1150 color Impressions to be included in All Inclusive plan			\$ 22,513.74	\$ 7,493.85	\$ 348.03	\$ 241.59	\$ 188.57	\$ 156.92
Required Features and Accessories								
Reversing Automatic Document Feeder	100 sheets	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Tray Capacity	500 sheets	2 - 500 sheet, 1 - 1,000 sheet and 1 - 1,500 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets	150 sheets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 110lbs	17lb to 300 gsm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger, 12" x 18" full bleed print jobs	4" x 6" to 12" x 18" full bleed	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi	1800 dpi equivalent by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Power Cord Included, RJ11 Cable included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes		\$ -	\$ 350.00	\$ 16.25	\$ 11.28	\$ 8.81	\$ 7.33
Optional Connectivity Features								
Network connectivity software	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories								
Large Capacity Tray	2500 sheets	LU-204 Large Capacity Unit	\$ 3,339.00	\$ 1,608.10	\$ 74.68	\$ 51.84	\$ 40.46	\$ 33.67
Multi-Bin Output Tray	Yes	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	CS & Standard	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps	FK-502 Fax Kit	\$ 1,208.00	\$ 667.79	\$ 31.01	\$ 21.53	\$ 16.80	\$ 13.98
Fax from PC	Yes	Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes	Included with Fax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF	TIFF, PDF, Compact PDF, JPEG, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web interface	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes	JS-504 Job Separator Tray	\$ 500.32	\$ 240.84	\$ 11.19	\$ 7.76	\$ 6.06	\$ 5.04
Finisher/Collate/Stapler	Yes	FS-527 50 sheet Staple finisher	\$ 1,855.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
Central management/ monitoring/ configuration of printer devices	Yes	Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes	eCopy ScanStation Suite for MFP w/ EMC Documentum Connector-7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes	Price Varies on Solution	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features								
Required hardware	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes		\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories								
External Keyboard with KH-101 Holder			\$ 344.96	\$ 184.06	\$ 8.55	\$ 5.93	\$ 4.63	\$ 3.85
LU-301 Large Capacity Unit - 3,000 sheets letter only			\$ 1,780.80	\$ 961.72	\$ 44.66	\$ 31.00	\$ 24.20	\$ 20.14
OT-503 Output Tray (needed if no Staple Finisher added)			\$ 111.30	\$ 57.14	\$ 2.65	\$ 1.84	\$ 1.44	\$ 1.20
JS-603 Job Separator Tray (3rd output tray for FS-527)			\$ 244.86	\$ 135.41	\$ 6.29	\$ 4.37	\$ 3.41	\$ 2.84
PK-517 Punch Kit			\$ 585.12	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-509 Saddle Stitcher Kit			\$ 1,436.30	\$ 739.51	\$ 34.34	\$ 23.84	\$ 18.61	\$ 15.49
CS-1 Convenience Stapler			\$ 316.94	\$ 194.43	\$ 9.03	\$ 6.27	\$ 4.89	\$ 4.07
Innovolt Power manager 20Amp - 7640014724			\$ 306.34	\$ 155.92	\$ 7.24	\$ 5.03	\$ 3.92	\$ 3.26
IC-412 Flery Controller			\$ 4,407.48	\$ 3,245.63	\$ 150.74	\$ 104.64	\$ 81.67	\$ 67.96
VI-505 Flery Controller Interface			\$ 295.74	\$ 218.65	\$ 10.15	\$ 7.05	\$ 5.50	\$ 4.58
WT-506 Working Table			\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
SC-507 Copy Guard Kit			\$ 1,224.30	\$ 607.33	\$ 28.21	\$ 19.58	\$ 15.28	\$ 12.72
EK-605 USB Host Board (Local Interface Kit) with Bluetooth			\$ 278.78	\$ 147.72	\$ 6.86	\$ 4.76	\$ 3.72	\$ 3.09
LK-105 v3 (Searchable PDF)			\$ 667.80	\$ 369.61	\$ 17.17	\$ 11.92	\$ 9.30	\$ 7.74
LK-101 v3 I-Option License Kit (Web Browser)			\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
LK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)			\$ 1,001.70	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
EK-604 USB Host Board (Local Interface Kit)			\$ 200.34	\$ 102.59	\$ 4.76	\$ 3.31	\$ 2.58	\$ 2.15
UK-203 Upgrade Kit (for I-Option)			\$ 106.00	\$ 73.27	\$ 3.40	\$ 2.36	\$ 1.84	\$ 1.53
Stylus Pen			\$ 22.26	\$ 19.45	\$ 0.90	\$ 0.63	\$ 0.49	\$ 0.41
Stylus Pen Holder			\$ 22.00	\$ 18.46	\$ 0.86	\$ 0.60	\$ 0.46	\$ 0.39
FK-502 Fax Board Only			\$ 1,068.48	\$ 589.94	\$ 27.40	\$ 19.02	\$ 14.84	\$ 12.35
SP-501 Fax Stamp Unit			\$ 47.70	\$ 22.47	\$ 1.04	\$ 0.72	\$ 0.57	\$ 0.47
Spare TX Marker Stamp 2			\$ 26.50	\$ 13.39	\$ 0.62	\$ 0.43	\$ 0.34	\$ 0.28
AU-102 Biometric Authentication Unit			\$ 946.58	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
AU-201H HID Card Authentication Unit			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
HID Proximity Cards 10 Pack			\$ 68.90	\$ 37.32	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
AU-202H iClass Card Reader			\$ 475.94	\$ 244.26	\$ 13.34	\$ 7.87	\$ 6.15	\$ 5.11
AU-204H Mag Stripe card reader			\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
Key Counter Mount Kit 1 for Hecon Conventional Counter			\$ 91.16	\$ 54.85	\$ 2.55	\$ 1.77	\$ 1.38	\$ 1.15
Secure Erase			\$ 874.50	\$ 589.27	\$ 27.37	\$ 19.00	\$ 14.83	\$ 12.34
Hot Folders			\$ 874.50	\$ 589.27	\$ 27.37	\$ 19.00	\$ 14.83	\$ 12.34
Auto Trap			\$ 874.50	\$ 589.27	\$ 27.37	\$ 19.00	\$ 14.83	\$ 12.34
Scan Accelerator Kit			\$ 445.20	\$ 246.22	\$ 11.43	\$ 7.94	\$ 6.20	\$ 5.16
ES-1000 Spectrophotometer V2.0			\$ 1,378.00	\$ 954.94	\$ 44.35	\$ 30.79	\$ 24.03	\$ 20.00
EFI Flery SeeQuence Impose			\$ 2,650.00	\$ 1,789.83	\$ 83.12	\$ 57.70	\$ 45.04	\$ 37.48
EFI Flery SeeQuence Compose			\$ 1,166.00	\$ 826.08	\$ 38.37	\$ 26.63	\$ 20.79	\$ 17.30
EFI Flery SeeQuence Impose Compose Suite			\$ 3,178.94	\$ 2,202.87	\$ 102.31	\$ 71.02	\$ 55.43	\$ 46.13
Fery Color Profiler Suite 3.0 with ES-1000 Spectrophotometer			\$ 3,180.00	\$ 2,136.78	\$ 99.24	\$ 68.89	\$ 53.77	\$ 44.74

Copy Speed (Mono) - ppm	65
Copy Speed (Color) - ppm (if applicable)	60
Suggested Monthly Volume	45,000
Maintenance Mono Cost Per Copy	\$ 0.0076
Maintenance Color Cost Per Copy - If applicable	\$ 0.0531

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	bizhub C654 Can choose between 12500 B&W or 1790 color impressions to be Included in All Inclusive plan	\$ 32,828.00	\$ 11,551.42	\$ 536.48	\$ 372.41	\$ 290.67	\$ 241.89
Required Features and Accessories							
Reversing Automatic Document Feeder	100 sheets Included with Dual Scan	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	4 Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Tray Capacity	500 sheets Z - 500 sheet, 1 - 1,500 sheet, 1-1,000 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bypass Paper Tray	25 sheets 150 sheet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16 to 110lbs 14lb to 300 gsm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes	Letter, Legal, Ledger, 12" x 18" full bleed print jobs only 4" x 6" to 12" x 18"	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Zoom Range	25% to 400%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	600 by 600 dpi 600 by 600 dpi	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cables: 6 ft (min) power cable and RJ11 cable	Yes Power Cord Included, RJ11 Cable Included if fax option is ordered	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes 250GB Hard Drive	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features							
Network connectivity software	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories							
Large Capacity Tray	2500 sheets LU-204 Large Capacity Unit	\$ 3,339.00	\$ 1,608.10	\$ 74.68	\$ 51.84	\$ 40.46	\$ 33.67
Multi-Bln Output Tray	Yes N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Envelope Printing	C5 & Standard Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Label Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Secure Printing	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fax	33.6 Kbps FK-511 Fax Kit	\$ 1,070.00	\$ 588.64	\$ 27.34	\$ 18.98	\$ 14.81	\$ 12.33
Fax from PC	Yes Included with Fax Kit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incoming fax to go directly to internal hard drive	Yes Included with Fax Kit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	JPEG, TIFF, PDF TIFF, PDF, Compact PDF, JPEG, XPS, Compact XPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network shared drive (Windows server local authentication)	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to a network share drive (Windows active directory authentication)	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to email	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to desktop	Yes Included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
User scan job set-up via device's control panel to MFP hard drive accessible by web Interface	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Separate output tray for copies vs. printing	Yes Available with Staple Finisher	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Collate/Stapler	Yes FS-534 50 Sheet Staple Finisher	\$ 1,855.00	\$ 865.18	\$ 40.18	\$ 27.89	\$ 21.77	\$ 18.12
Central management/ monitoring/ configuration of printer devices	Yes included	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
eCopy Console	Yes eCopy ScanStation Suite for MFP w/ EMC Documentum Connector-7640014235 / 7640014277	\$ 6,789.00	\$ 6,689.00	\$ 310.66	\$ 215.65	\$ 168.31	\$ 140.07
IBM Intelligent Printer Data Stream	Yes Price Varies on solution	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Scanning and Indexing Features							
Required hardware	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance - \$/hr	Yes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Available Optional Features and Accessories							
LU-301 Large Capacity Unit 3,000 Sheets Letter Only		\$ 1,780.80	\$ 961.72	\$ 44.66	\$ 31.00	\$ 24.20	\$ 20.14
OT-509 Output Tray (Required if no Finisher is added)		\$ 112.00	\$ 57.14	\$ 1.85	\$ 1.84	\$ 1.44	\$ 1.20
FS-535 100 sheet Staple Finisher		\$ 3,020.00	\$ 1,787.23	\$ 83.00	\$ 57.62	\$ 44.97	\$ 37.42
IS-602 Job Separator Tray (adds 3rd Tray to FS535)		\$ 500.32	\$ 240.84	\$ 11.19	\$ 7.76	\$ 6.06	\$ 5.04
PI-505 Post Inserter		\$ 1,113.00	\$ 555.54	\$ 25.80	\$ 17.91	\$ 13.98	\$ 11.63
PK-521 Punch Kit for FS-535		\$ 863.00	\$ 415.69	\$ 19.31	\$ 13.40	\$ 10.46	\$ 8.70
SD-512 Saddle Kit for FS-535		\$ 1,670.00	\$ 984.02	\$ 45.70	\$ 31.72	\$ 24.76	\$ 20.61
ZU-606 Z-Fold Unit		\$ 5,509.88	\$ 3,282.83	\$ 152.46	\$ 105.84	\$ 82.61	\$ 68.74
PK-520 Punch Kit for FS-534		\$ 586.00	\$ 242.30	\$ 11.25	\$ 7.81	\$ 6.10	\$ 5.07
SD-511 Saddle Kit for FS-534		\$ 1,450.00	\$ 755.82	\$ 35.10	\$ 24.37	\$ 19.02	\$ 15.83
IC-414 Fiery Controller		\$ 4,158.00	\$ 3,061.92	\$ 142.20	\$ 98.71	\$ 77.05	\$ 64.12
VI-506 Fiery Controller Interface		\$ 296.00	\$ 191.19	\$ 8.88	\$ 6.16	\$ 4.81	\$ 4.00
External Keyboard and KH-102 Keyboard Holder		\$ 345.60	\$ 184.06	\$ 8.55	\$ 5.93	\$ 4.63	\$ 3.85
WT-506 Working Table		\$ 112.00	\$ 51.62	\$ 2.40	\$ 1.66	\$ 1.30	\$ 1.08
Innovolt Power Manager 20Amp 7640014724		\$ 306.34	\$ 155.92	\$ 7.24	\$ 5.03	\$ 3.92	\$ 3.26
Hot Folders		\$ 874.50	\$ 589.27	\$ 27.37	\$ 19.00	\$ 14.83	\$ 12.34
Auto Trap		\$ 874.50	\$ 589.27	\$ 27.37	\$ 19.00	\$ 14.83	\$ 12.34
ES-1000 Spectrophotometer V2.0		\$ 1,378.00	\$ 954.94	\$ 44.35	\$ 30.79	\$ 24.03	\$ 20.00
EPI Fiery SeeQuence Impose		\$ 2,650.00	\$ 1,789.83	\$ 83.12	\$ 57.70	\$ 45.04	\$ 37.48
EPI Fiery SeeQuence Compose		\$ 1,166.00	\$ 826.08	\$ 38.37	\$ 26.63	\$ 20.79	\$ 17.30
EPI Fiery SeeQuence Impose Compose Suite		\$ 3,178.64	\$ 2,202.87	\$ 102.31	\$ 71.02	\$ 55.43	\$ 46.13
Fiery Color Profiler Suite 3.0 with ES-1000 Spectrophotometer		\$ 3,180.00	\$ 2,136.78	\$ 99.24	\$ 68.89	\$ 53.77	\$ 44.74
EPI IC-414 Productivity Package		\$ 4,500.00	\$ 4,153.97	\$ 192.92	\$ 133.92	\$ 104.53	\$ 86.98
LK-102 v3 I-Option License Kit (Encrypted PDF, PDF/A, Unearched PDF)		\$ 1,100.00	\$ 506.95	\$ 23.54	\$ 16.34	\$ 12.76	\$ 10.62
LK-101 v3 I-Option License Kit (Web Browser)		\$ 53.00	\$ 32.24	\$ 1.50	\$ 1.04	\$ 0.81	\$ 0.68
LK-104 v3 I-Option License Kit (Voice Guidance)		\$ 785.00	\$ 454.44	\$ 21.11	\$ 14.65	\$ 11.43	\$ 9.52
LK-105 v3 (Searchable PDF)		\$ 668.00	\$ 369.61	\$ 17.17	\$ 11.92	\$ 9.30	\$ 7.74
LK-106 I-Option License Kit (Bar Code Font)		\$ 821.00	\$ 490.99	\$ 22.80	\$ 15.83	\$ 12.35	\$ 10.28
LK-107 I-Option License Kit (Unicode Font)		\$ 690.00	\$ 409.98	\$ 19.04	\$ 13.22	\$ 10.32	\$ 8.58
LK-108 I-Option License Kit (OCR Font)		\$ 191.00	\$ 118.45	\$ 5.50	\$ 3.82	\$ 2.98	\$ 2.48
UK-204 I-Option Memory Upgrade Kit		\$ 290.00	\$ 138.26	\$ 6.42	\$ 4.46	\$ 3.48	\$ 2.90
AU-102 Biometric Authentication Unit		\$ 946.58	\$ 492.43	\$ 22.87	\$ 15.88	\$ 12.39	\$ 10.31
AU-201H HID Card Authentication Unit		\$ 422.94	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
AU-202H iClass Card Reader		\$ 475.94	\$ 244.26	\$ 11.34	\$ 7.87	\$ 6.15	\$ 5.11
MK-735 Mount Kit (IC Card Internal Mount Kit)		\$ 60.00	\$ 35.71	\$ 1.66	\$ 1.15	\$ 0.90	\$ 0.75
EK-605 USB Host Board (Local Interface Kit) with Bluetooth		\$ 278.78	\$ 147.72	\$ 6.86	\$ 4.76	\$ 3.72	\$ 3.09
EK-604 USB Host Board (Local Interface Kit)		\$ 200.34	\$ 102.59	\$ 4.76	\$ 3.31	\$ 2.58	\$ 2.15
UK-204H Mag Stripe card reader		\$ 422.84	\$ 205.18	\$ 9.53	\$ 6.61	\$ 5.16	\$ 4.30
Key Counter Mount Kit 1 for Hecon Conventional Counter		\$ 86.00	\$ 54.85	\$ 2.55	\$ 1.77	\$ 1.38	\$ 1.15
HID Proximity Cards 10 Pack		\$ 68.90	\$ 37.12	\$ 1.72	\$ 1.20	\$ 0.93	\$ 0.78
SC-508 Security Kit (Copy Guard/Password Protect)		\$ 1,225.00	\$ 607.42	\$ 28.21	\$ 19.58	\$ 15.28	\$ 12.72

Copy Speed (Mono) - ppm	80
Copy Speed (Color) - ppm (if applicable)	80
Suggested Monthly Volume	100000+
Maintenance/Mon Cost Per Copy	\$ 0.0143
Maintenance/Color Cost Per Copy (if applicable)	\$ 0.0517

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Copy Speed (Mono) - ppm	120
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	400,000
Maintenance Mono Cost Per Copy	\$ 0.0054
Maintenance Color Cost Per Copy - If applicable	N/A

Feature/Accessory			Description (If any)	Purchase		Monthly Lease Price			
				List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model			bizhub PRO 1200 (Includes 71000 B&W Impressions in All Inclusive Lease)	\$ 75,649.00	\$ 28,331.90	\$ 1,315.81	\$ 913.39	\$ 712.91	\$ 593.27
Required Features and Accessories									
Reversing Automatic Document Feeder	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number of Paper Trays	5	PF-702 paper Feed Unit		\$ 6,455.40	\$ 3,494.57	\$ 162.30	\$ 112.66	\$ 87.93	\$ 73.18
Inserter trays				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Tray Capacity	4250	2 - 1,500 Sheet and 3 - 2,000 sheet		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Large Capacity Tray	2/2000 sheets			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher transport				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Weights	16-140	40 – 350 GSM		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Paper Sizes				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Resolution	2400 dpi	1200 x 1200 dpi		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Automatic Duplexing	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interrupt Function				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Inline Paper punch				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Keep Your Hard drive	Yes			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GBC Digicoll				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GBC Fusion Punch				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Print Method				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Spooling storage	100gb	160 GB Hard Drive		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
User interface	processor/keyboard, mouse, 15" min monitor			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Redundancy				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Physical specs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Supplemental Cooling Requirements beyond standard office HVAC				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Connectivity Features									
Network connectivity software	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network connectivity hardware	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Network Post Script Printing	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Networked Copier/Printer/Scanner	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Features and Accessories									
Secure Printing	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Color scanning	Yes	Not Available		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan file formats	RDO/PDF	PDF, TIFF, SECURED PDF, XPS		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Scan to networked shared drive	Yes	Included		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ability to automate repetitive scanning of jobs with pre-defined templates	Yes			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Booklet Making	Yes	SD-506 Saddle Stitch Finisher with face trimmer		\$ 27,825.00	\$ 14,014.90	\$ 650.89	\$ 451.83	\$ 352.66	\$ 293.47
Hole Punch	GBC Advanced Punch	GP-501 GBC Punch Unit (punch dies sold separately)		\$ 18,232.00	\$ 8,156.27	\$ 378.80	\$ 262.95	\$ 205.24	\$ 170.79
Folder	C, Z-fold, Bi-Fold	FD-503 Multi Folding Unit with Hole punch and post inserter		\$ 18,921.00	\$ 8,219.69	\$ 381.74	\$ 264.99	\$ 206.83	\$ 172.12
Square-Fold Trimmer	Yes	Not Available		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finisher/Collete/Stapler	Yes	FS-521 100 Sheet Stapling Finisher with Staple Cut		\$ 7,568.40	\$ 3,936.16	\$ 182.81	\$ 126.90	\$ 99.05	\$ 82.42
Optional Scanning and Indexing Features									
Required hardware	Yes			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Required software	Yes			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional labor rate for installation and maintenance-\$/hr	Yes			\$ 150.00	\$ 150.00	\$ 6.97	\$ 4.84	\$ 3.77	\$ 3.14
Other Available Optional Features and Accessories									
PP-703 Pre-Printer Paper Feed Enhance Kit (For PF-703/702/706)				\$ 1,335.60	\$ 791.40	\$ 36.75	\$ 25.51	\$ 19.91	\$ 16.57
PF-703 Vacuum Paper Feed Unit / PL-PFU (5,000 Sheets)				\$ 10,578.80	\$ 5,461.62	\$ 253.65	\$ 176.08	\$ 137.43	\$ 114.37
RU-506 Relay Unit for GP-501				\$ 3,158.80	\$ 1,455.78	\$ 67.61	\$ 46.93	\$ 36.63	\$ 30.48
FA-501 PL-PFU Connection Kit				\$ 5,215.20	\$ 2,403.51	\$ 111.63	\$ 77.49	\$ 60.48	\$ 50.33
LS-505 Large Capacity Stacker with Roll-Away Cart				\$ 18,364.50	\$ 9,725.97	\$ 451.70	\$ 313.56	\$ 244.73	\$ 203.66
PB-502 Perfect Binder				\$ 39,955.00	\$ 18,867.30	\$ 876.25	\$ 608.26	\$ 474.76	\$ 395.08
HD-511 Inner Case for RH-101				\$ 1,409.80	\$ 723.01	\$ 33.58	\$ 23.31	\$ 18.19	\$ 15.14
RH-101 Removable HDD Kit for 1200				\$ 3,487.40	\$ 1,795.30	\$ 83.38	\$ 57.88	\$ 45.17	\$ 37.59
HT-505 Dehumidifier/Heater for PF-703				\$ 2,114.70	\$ 732.78	\$ 34.03	\$ 23.62	\$ 18.44	\$ 15.34
PB-503 Perfect Binder				\$ 44,838.00	\$ 22,061.41	\$ 1,024.59	\$ 711.24	\$ 555.13	\$ 461.96
LC-501 Additional Cart for LS-505				\$ 890.40	\$ 606.09	\$ 28.15	\$ 19.54	\$ 15.25	\$ 12.69
Innovolt Power Manager 15Amp - 7640014723				\$ 274.54	\$ 149.97	\$ 6.97	\$ 4.83	\$ 3.77	\$ 3.14
Innovolt Power Manager 30Amp/208-240V - 7640014726				\$ 1,058.94	\$ 609.41	\$ 28.30	\$ 19.65	\$ 15.33	\$ 12.76
DS-501 3 Hole Punch Die				\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-502 19 Hole Cerlox Punch Die				\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-503 32 Hole Wirebind Punch Die				\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-504 21 Hole Wirebind Punch Die				\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-505 44 Hole Color Coil Punch Die				\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-506 11 Hole Velobind Punch Die				\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
DS-507 32 Hole Proclink Punch Die				\$ 1,484.00	\$ 683.92	N/A	N/A	N/A	N/A
FD-503 Hole Punch				\$ 18,921.00	\$ 8,219.69	\$ 381.74	\$ 264.99	\$ 206.83	\$ 172.12
MicroPress Max 8				\$ 38,232.31	\$ 42,410.00	\$ 1,969.63	\$ 1,367.26	\$ 1,067.16	\$ 888.06
Konica Minolta 1050 Connectivity Kit				\$ 4,184.38	\$ 5,000.00	\$ 232.21	\$ 161.20	\$ 125.81	\$ 104.70
Konica Minolta bizhub PRO 920 Connectivity Kit				\$ 4,184.38	\$ 5,000.00	\$ 232.21	\$ 161.20	\$ 125.81	\$ 104.70
Konica Minolta C500 Connectivity Kit for IC-405				\$ 4,184.38	\$ 5,000.00	\$ 232.21	\$ 161.20	\$ 125.81	\$ 104.70
C6500/C6501 SERIES CONNECTIVITY KIT				\$ 4,506.25	\$ 5,000.00	\$ 232.21	\$ 161.20	\$ 125.81	\$ 104.70
OPC-VE				\$ 2,813.19	\$ 3,120.00	\$ 144.90	\$ 100.59	\$ 78.51	\$ 65.33
Konica Minolta bizhub PRO 950 Connectivity Kit				\$ 4,506.25	\$ 5,000.00	\$ 232.21	\$ 161.20	\$ 125.81	\$ 104.70
Konica Minolta bizhub PRO 1200P/1051 Connectivity Kit				\$ 4,506.25	\$ 5,000.00	\$ 232.21	\$ 161.20	\$ 125.81	\$ 104.70
C6000/C7000 SERIES MP CONNECTIVITY KIT				\$ 7,210.00	\$ 8,000.00	\$ 371.54	\$ 257.91	\$ 201.30	\$ 167.52
MAX 2-YR HARDWARE WARR EXT: YEARS 4&5				\$ 5,407.50	\$ 6,000.00	\$ 278.66	\$ 193.43	\$ 150.98	\$ 125.64
SCANSTATION 2-YR HARDWARE WARR EXT: YRS 4&5				\$ 901.25	\$ 1,000.00	\$ 46.44	\$ 32.24	\$ 25.16	\$ 20.94
Furniture to House the MicroPress				\$ 585.81	\$ 656.00	\$ 30.47	\$ 21.15	\$ 16.51	\$ 13.74
Color Prolifer Suite V2.0				\$ 2,497.75	\$ 3,200.00	\$ 148.62	\$ 103.16	\$ 80.52	\$ 67.01
ES-1000				\$ 1,183.24	\$ 1,378.00	\$ 64.00	\$ 44.43	\$ 34.67	\$ 28.86
MICROIMAGER 2.7 STANDALONE				\$ 2,343.25	\$ 2,600.00	\$ 120.75	\$ 83.82	\$ 65.42	\$ 54.44
SCANSTATION FOR MICROPRESS 8				\$ 7,210.00	\$ 8,000.00	\$ 371.54	\$ 257.91	\$ 201.30	\$ 167.52
REMOTE POWER RIP FOR MP8				\$ 3,347.50	\$ 3,720.00	\$ 172.77	\$ 119.93	\$ 93.61	\$ 77.90
POWER RIP				\$ 2,793.88	\$ 3,100.00	\$ 143.97	\$ 99.94	\$ 78.00	\$ 64.91
1000 MBPS 16-PORT SWITCH				\$ 1,982.75	\$ 2,200.00	\$ 102.17	\$ 70.93	\$ 55.36	\$ 46.07
SINGLE PORT NIC CARD: PCI: 10/1000 MBPS				\$ 180.25	\$ 200.00	\$ 9.29	\$ 6.45	\$ 5.03	\$ 4.19
DUAL PORT NIC CARD: PCI: 10/1000 MBPS				\$ 838.16	\$ 930.00	\$ 43.19	\$ 29.98	\$ 23.40	\$ 19.47
REMOTE TRUEEDIT: 10 LIC FOR PLUS & MAX				\$ 4,506.25	\$ 5,000.00	\$ 232.21	\$ 161.20	\$ 125.81	\$ 104.70
REMOTE TRUEEDIT: 25 LIC FOR PLUS & MAX				\$ 10,364.38	\$ 11,500.00	\$ 534.09	\$ 370.75	\$ 289.37	\$ 240.81
REMOTE POWER RIP ADD-ON LICENSE				\$ 2,793.88	\$ 3,100.00	\$ 143.97	\$ 99.94	\$ 78.00	\$ 64.91
SINGLE PORT NIC: MP MAX 17500 ONLY				\$ 180.25	\$ 200.00	\$ 9.29	\$ 6.45	\$ 5.03	\$ 4.19
DUAL PORT NIC: MP MAX 17500 ONLY				\$ 838.16	\$ 930.00	\$ 43.19	\$ 29.98	\$ 23.40	\$ 19.47
MP TIER 2 MAX PHONE SUPPORT 1-YEAR				\$ 3,605.00	\$ 4,000.00	N/A	N/A	N/A	N/A
MP TIER 2 MAX PHONE SUPPORT 2-YEARS				\$ 6,489.00	\$ 7,200.00	N/A	N/A	N/A	N/A
MP TIER 2 MAX PHONE SUPPORT 3-YEARS				\$ 9,012.50	\$ 10,000.00	N/A	N/A	N/A	N/A
MP TIER 2 MAX PHONE SUPPORT 4-YEARS				\$ 12,257.00	\$ 13,600.00	N/A	N/A	N/A	N/A
MP TIER 2 MAX PHONE SUPPORT 5-YEARS				\$ 15,134.56	\$ 16,800.00	N/A	N/A	N/A	N/A
MICROPRESS LICENSE ADMIN FEE				\$ 901.25	\$ 1,000.00	N/A	N/A	N/A	N/A